



तेजस्वि नावधीतमस्तु

# INDIAN INSTITUTE OF MANAGEMENT BANGALORE

LEADERSHIP | STRATEGY | NATION BUILDING



तेजस्वि नावधीतमस्तु  
भारतीय प्रबंध संस्थान बेंगलूर  
Indian Institute of  
Management Bangalore



INDIAN ARMY



INDIAN NAVY



INDIAN AIR FORCE

**BUSINESS MANAGEMENT PROGRAMME - DEFENCE OFFICERS**

**CLASS OF 2026**

FROM COMMAND TO CORPORATE LEADERSHIP

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*“From defending borders to building boardrooms – military leaders don’t retire from leadership, they redefine it with purpose, resilience, and strategic vision.”*



भारतीय प्रबंध संस्थान बेंगलूर  
INDIAN INSTITUTE OF MANAGEMENT  
BANGALORE

IIM BENGALURU | EXECUTIVE PROGRAMME | 2026

## PLACEMENT BROCHURE BMPDO 2026

Business Management Programme for Defence Officers

Excellence · Strategy · Innovation

80

OFFICERS TOTAL

47

ARMY

16

NAVY

17

AIR FORCE

23

WOMEN OFFICERS

20+

AVG. EXPERIENCE (YRS)

33-58

AGE RANGE

IIM

BENGALURU CERTIFIED

FIND YOUR  
LEADER

Showing 80 of 80

SEARCH

Q Name, skills, summary...

SERVICE BRANCH

Army

(47)

Showing 80 of 80 officers

ARMY Male

A K Shivsulabh Nambiar

10 Years Experience



View Profile --

AIR FORCE Female

Aanchal Kapoor

14 Years Experience



View Profile --

ARMY Male

Ajay Chandrashekhar Bhat

11 Years Experience



View Profile --

# BMPDO Website

## BMPDO BATCH 05 PLACEMENT PORTAL BUILT BY LEADERS, DESIGNED FOR RECRUITERS

BMPDO Batch 5 conceptualised, designed and built the placement website from scratch with a focused mission; to create a recruiter-friendly digital platform that simplifies how organizations discover, evaluate, and navigate officer profiles. The initiative reflects Batch 5's strategic thinking, collaboration and execution capability while directly addressing hiring efficiency.

Hosted at <https://iimb-bmpdo.in/>, the portal serves as a structured gateway to 80 accomplished defence professionals from the Indian Army, Navy, and Air Force

It enables recruiters to seamlessly explore diverse leadership profiles across operations, strategy, logistics, technology, HR, and governance through an intuitive and accessible interface.

More than a placement website, it is a self-driven strategic asset created by Batch 5 to bridge military excellence with corporate opportunity—demonstrating innovation, business acumen, and a commitment to making recruiter engagement more effective, informed and impactful.

FROM COMMAND TO CORPORATE LEADERSHIP



## About IIM-B

Indian Institute of Management Bangalore (IIMB), established in 1973, is one of India's premier business schools located in Bengaluru, Karnataka. It holds the rare distinction of being triple-accredited by AACSB, EQUIS, and AMBA, and consistently ranks among Asia's top management institutions. Its iconic campus was designed by Pritzker Prize-winning architect B.V. Doshi.

IIMB offers programs spanning PGP, EPGP, PGPEM, doctoral studies and Executive Education, supported by world-class faculty and research centers covering entrepreneurship, public policy, sustainability, and digital business. Its 35,000+ strong global alumni network holds influential positions across industries, governments, and startups worldwide.

The institute is deeply committed to social impact through research and community-driven initiatives, blending academic excellence with a broader responsibility toward society and sustainable development.



**Green Initiative:** IIMB's Green Campus Initiative promotes energy conservation, solar power, rainwater harvesting, and waste management to build an eco-responsible institution.



**Armed Forces Affinity:** IIMB recognizes the leadership and discipline of defence personnel through dedicated outreach and inclusive admission pathways for armed forces candidates.



## About BMPDO BATCH-05

IIMB proudly presents Batch 05 of its six-month Business Management Programme for Defence Officers (BMPDO) – designed to bridge military excellence with corporate leadership.

This cohort of 80 accomplished officers bring diverse perspectives and inclusive leadership alongside deep expertise in operations, technology, logistics, and strategic execution. Trained in high-stakes environments, they bring discipline, resilience and mission-focus that translate directly into corporate value.

*“With one in four officers being women, Batch 05 reflects IIMB’s commitment to diversity, equity, and inclusive leadership – values that drive high-performance organisations forward.”*

Through rigorous case-based learning led by IIMB’s distinguished faculty, participants build expertise across Marketing, Finance, Operations, Supply Chain, Analytics and executive decision-making. **In addition, officers are being equipped with cutting-edge AI knowledge and certifications, enabling them to harness emerging technologies, data-driven strategy and digital transformation for future-ready leadership.**

These officers don’t need reinvention – the programme sharpens their leadership with business acumen.

*“We invite forward-thinking organisations to engage with this exceptional talent pool, ready to drive impact from day one.”*



**MAJ GEN SBK SINGH**  
 Directorate General of  
 Resettlement  
 Ministry of Defence

# MESSAGE FROM DIRECTOR GENERAL RESETTLEMENT

The Directorate General of Resettlement continues to remain committed to empowering our Armed Forces personnel as they transition into impactful second careers. In an increasingly dynamic and competitive professional landscape, the need for structured learning and contemporary management capabilities has never been more critical.

We are pleased to present '**Batch 5 of the Business Management Programme For Defence Officers**', a significant milestone in our ongoing efforts to equip officers with the knowledge, skills, and strategic perspective required to excel beyond uniform. This batch represents not just continuity, but the evolution of a programme that is steadily shaping confident, industry-ready leaders.

Designed to bridge the gap between military experience and corporate expectations, the programme enables officers to effectively translate their operational expertise into business excellence. With a strong focus on leadership, adaptability and real-world application, these confident and resilient participants are being prepared to navigate complex organisational environments with purpose.

At DGR, we take immense pride in the potential of our officers. Batch 5 stands as a testament to their commitment to growth, learning and continued service to the nation in new capacities.

We extend our best wishes to all participants as they embark on this transformative journey.

Jai Hind!



## **PROF. U DINESH KUMAR**

Decision Sciences  
Director  
Indian Institute of Management  
Bangalore

# **MESSAGE FROM DIRECTOR**

At Indian Institute of Management Bangalore, we are proud to present the fifth cohort of the Business Management Programme for Defence Officers (BMPDO)—a group of leaders defined by execution excellence, resilience, and an unwavering commitment to results.

In today's business landscape—shaped by rapid technological disruption and AI-led transformation—organizations require leaders who can operate at the intersection of strategy, data, and execution. Officers from the armed forces bring a decisive advantage: the ability to lead in uncertainty, manage high-stakes environments, and deliver outcomes with precision.

Alongside rigorous management training, they have also been equipped with a strong analytical foundation through an additional hybrid course on Foundations of Data Science, enabling them to engage with data-driven decision-making in an increasingly AI-enabled environment. This combination of leadership experience and analytical capability positions them to create immediate and sustained impact across functions.

What distinguishes them further is their integrity, accountability, and mission-oriented mindset—qualities that translate seamlessly into high-performance corporate leadership.

These are not just professionals in transition—they are leaders ready to drive transformation.

I invite organizations to engage with this exceptional talent pool. You will find individuals who do not merely adapt to change—they lead it.

# Faculty Speak



## **PROFESSOR PADMINI SRINIVASAN**

**Finance & Accounting**  
**Chairperson, Executive Education Programmes**  
**Chairperson, Centre for Corporate Governance and Sustainability**

Batch 5 of the Business Management Programme for Defence Officers (2025-2026) at Indian Institute of Management Bangalore represents a cohort of leaders built for complexity, speed, and impact. Comprising officers from the Army, Navy, and Air Force, this group brings extensive experience in leading operations where stakes are high, decisions are time-critical, and outcomes matter. Their backgrounds—spanning aviation, education, engineering, logistics, cybersecurity, and strategic planning—have enriched peer learning and created a dynamic, insight-driven classroom environment.

What sets this cohort apart is their ability to learn fast and apply faster. Over the course of the programme, they have engaged deeply with core business disciplines while also adapting to emerging paradigms such as data-driven decision-making and the growing role of Artificial Intelligence in shaping strategy and execution. For organizations, this means access to professionals who bring not just management knowledge, but proven leadership, resilience under pressure, and a strong results orientation.

I strongly recommend them to organizations seeking dependable, forward-thinking leaders who deliver.



## **PROFESSOR G SHAINESH**

**Marketing**  
**Chairperson, Digital Learning**  
**Chairperson, Initiatives on Consumer Insights**

Engaging with Batch 5 of the Business Management Programme for Defence Officers (2025-2026) at Indian Institute of Management Bangalore has been a particularly enriching experience.

From our first interaction, the cohort brought a sense of curiosity and openness to learning. Over time, this has evolved into a confident, business-ready mindset—marked by clarity of thought, structured problem-solving, and meaningful classroom engagement. The transformation has been both distinct and commendable. In the Marketing domain, they have shown an ability to think strategically while remaining customer-focused. They question assumptions, apply frameworks thoughtfully, and bring valuable real-world perspectives into the classroom.

What distinguishes them is their balance of structured thinking and adaptability. They collaborate effectively, communicate with clarity, and approach problem-solving with both analytical depth and execution focus—qualities essential for today's dynamic business environment.

For organizations, this cohort represents leaders who bring operational strength, integrity, resilience, and the ability to navigate complexity with confidence. I am confident they will make a meaningful impact across industries and strongly recommend them to prospective employers.

I wish them continued success as they embark on this next phase of their journey.

# Faculty Speak



## PROFESSOR NISHANT KUMAR VERMA

Production & Operations Management  
Chairperson, Career Development Services

Batch 5 of the Business Management Programme for Defence Officers at Indian Institute of Management Bangalore exemplifies discipline, clarity of thought, and execution excellence. They bring a strong ability to analyse complex situations, make sound decisions, and translate strategy into action—capabilities sharpened through both their operational experience and structured management learning.

With the added rigor of management frameworks and collaborative learning, they are well prepared to deliver value across various industries, particularly in areas that require operational excellence, strategic thinking and resilient leadership.

I wish them success as they transition into impactful roles in the corporate world.



## PROFESSOR REJIE GEORGE PALLATHITTA

Chairperson-Strategy  
Chairperson, NSRCEL &  
Chairperson, Strategy Area

My interactions with Batch 5 of the ***Business Management Programme for Defence Officers*** at Indian Institute of Management Bangalore have been both engaging and intellectually stimulating.

The cohort brings a distinctive depth to classroom discussions by drawing from their rich operational experiences and by applying them thoughtfully to complex business contexts that we often discuss through cases in the classroom. Their ability to translate these real-world challenges into structured strategic insights reflects both their maturity of thought and clarity in execution.

In particular, their ability to balance analytical rigor with practical relevance stands out. What is also unique is the cohort's ability to be equally comfortable with navigating ambiguity and driving outcomes that require focus and discipline which is a vital skillset in the current dynamic and uncertain business environment.

Given the above, the cohort provides organizations a unique opportunity to tap into individuals who combine a strategic perspective with execution strength, along with integrity and a strong sense of responsibility. I am confident that participants of the program will add significant value to firms in a variety of industries and prove to be valuable assets for the organizations they join.

I wish them continued success in their future endeavours.



## Alumni Quotes



“FAUJI stands for Feisty, Adaptive, Understanding, Joyful, and Inventive. My definition of a defence services officer. One of the cohorts I love teaching is the batch of defence officers from the Army, Air Force, and Navy, who are doing a business management program at the IIM, Bangalore. One of the many things the services teaches you is to think strategically and on your feet, handle emergencies and communicate clearly. A defence officer also has the gravitas required for an impactful executive presence in abundance. Any organisation would be well served to have such highly trained, loyal, disciplined, skilled, experienced team players in their C-suite, especially in today’s VUCA world. May I wish the batch good luck. Jai Hind.”

**Malavika R Harita**

**Communication Evangelist, Brand Strategist,  
Independent, Director, and Educator. Bangalore**

“ Interactions with officers of the program are always great—I learn a lot every time. With vast experience, a diverse set of skills, strong learning agility, and a high level of curiosity and depth of understanding, they are highly impactful professionals who will add significant value wherever they go. ”

**Alok Shrivastava**  
**Co-founder, GoCrackIt**





## Alumni Quotes



“ The transition from a life in uniform to the corporate world is not merely a change of profession – it is a reinvention of identity.

To the officers of BMPDO-05 – you are at the right place, at the right time. Use every conversation, every classroom, and every connection this programme offers. The second chapter you are stepping into can be as purposeful and impactful as the first – often more so.

I wish you clarity of direction, the courage to reimagine yourselves, and every success in the journey ahead.”

**Col (Dr) K Joshil Raj (Retd)**  
**CEO, Centre of Excellence in Design, IISc**  
**Bangalore**

“ Reflecting on my time as part of IIM Bangalore’s inaugural Defense Officers course, I am reminded of how pivotal this journey was in my transition from military service to the corporate landscape. The program provided the essential framework to translate leadership from the field into business excellence. Today, serving as Talent Acquisition and ID&E Leader at KPMG Global Services, I continue to leverage those foundational insights. To my fellow alumni: the leap from "boots to suits" is a profound evolution of service. Let’s continue to drive impact and inclusivity across the industry. Jai Hind “

**Lt Col Sandhir Kotwal (Retd)**  
**TA & ID&E, KPMG Global Services**





## Alumni Quotes



“As an alumna of IIM, Bangalore & a graduate of the BMPDO, I extend sincere congratulations to the incoming batch of officers. Your distinguished service has already instilled in you exceptional qualities of leadership, discipline and strategic decision making. The BMPDO at IIM Bangalore is designed to complement this experience by providing advanced competencies in corporate strategy, financial management, operations and organisational leadership. The curriculum offers critical insights and practical tools that enable a seamless transition from defence service to corporate sector.”

**Major Neha (Retd)**

“Being part of the Business Management Program at IIM Bangalore was not just an academic journey—it was a transformative experience. Immersed in the wisdom of world-class faculty and the dynamism of an exceptional campus, the programme reshaped my thinking and strengthened my ability to lead beyond the uniform. For the corporate sector, this is more than an opportunity—it is a strategic advantage. Armed Forces personnel bring with them resilience, integrity, leadership under pressure, and a results-driven mindset.”

**Sqn Ldr Kawal Preet Bakshi (Retd)**





# Batch Statistics

## EXPERIENCE & DEMOGRAPHIC OVERVIEW



# Batch Snapshot

#	Participants Name	Age	Years of experience	Gender	Educational Qualification
1 	Aanchal Kapoor	36	14	Female	B.Sc.(Hons)-Resource Mgt & DA
2 	Ajay Chandrashekhar Bhat	33	11	Male	B.E (Electrical & Electronics)
3 	Aneesh Mohan	40	16	Male	B.Tech (Civil)
4 	Ankita Ashok Satao	35	11	Female	B.Tech (ECE)
5 	Ankita Bali	38	14	Female	B.Com (Hons)
6 	Anukriti Bhatnagar	40	14	Female	M.A (Psychology)
7 	Anurag Singh	47	24	Male	B.Sc (ZBC), MA HRM
8 	Arvind Kumar	44	21+	Male	M.Tech, MBA
9 	Asha Kuntal	42	19	Female	B.Sc B.Ed
10 	Ashwini Patil G	37	14	Female	B.E / M.Tech
11 	Ashwini Shetty	37	13	Female	B.E (Polymers)
12 	Atul Kumar Singh	53	31	Male	B.Sc, B.Tech (Electronics), MBA HR&Mktg
13 	B C Thimmaiah	39	13	Male	B.A (LAW), LLB
14 	B R Kanishka Keshav	38	13+	Male	B.Sc (BioTech), MBA
15 	Baiju Lal K	53	28	Male	M.Tech, MBA

# Batch Snapshot

#	Participants Name	Age	Years of experience	Gender	Educational Qualification
16 	Basavaraj Kotabagi	37	14	Male	B.E (Computer Science)
17 	C Sreenath Reddy	45	21	Male	M.Sc (Mil Technology)
18 	Deepinder Lotay	35	13	Female	B.E (Elec & Telecom)
19 	Deepti Yadav	38	15	Female	B.Tech (ECE)
20 	Delvadia A K	56	40	Male	HSC
21 	Devanandhini Krishnan	41	18	Female	M.Com, MBA in Aviation Mgt
22 	Divya Purohit	44	21	Male	B.Tech
23 	Dusmanta Kumar Jena	56	32	Male	M.Sc
24 	Gnana Sekaran P	37	16	Male	B.E (ECE)
25 	Harish Bhutani	58	37	Male	M.Phil
26 	Jithin Mohan	34	13+	Male	B.Sc (CS), M.Sc (CS), PGDM (IS)
27 	Jyoti Rawat	34	10	Female	B.A (Psychology)
28 	K Dharma Rao	54	34	Male	MBA, B.A
29 	Krishna Kumar Nair	53	31	Male	MBA, PGDDM, PGCCC, PGDCA, B.Sc
30 	Madhavi Bhattad	35	14	Female	B.Tech, PGD, MBA

# Batch Snapshot

#	Participants Name	Age	Years of experience	Gender	Educational Qualification
31 	Manasa A B	37	14	Female	B.E, M.Tech, MBA
32 	Manoj Negi	42	20	Male	B.Tech (EE),M.Tech (High Voltage System)
33 	Maulshri Agarwal	36	13+	Female	B.Tech (ECE) , PGDM (HR)
34 	Mohammed Rafi Ullah	35	14	Male	B.Tech, M.Tech, PGD
35 	Mohan Mukesh	47	23	Male	M.Sc (Weapon Technology)
36 	Munna Singh	56	34	Male	M.E
37 	N Sivakumar	53	31	Male	B.Tech
38 	N V S Subrahmanya Kumar	53	30+	Male	M.Tech, MBA
39 	Nagendra Sharma	53	32	Male	B.Sc, B.Tech, M.Tech, MBA
40 	Naveen Ahlawat	42	21	Male	M.Sc
41 	Naveen Kumar	38	14	Male	B.A (Public Administration)
42 	Nikhil Raj V	37	15	Male	MBA (Operations), B.Tech (ECE)
43 	Nikita A Nair	34	10+	Female	B.A (Psychology)

# Batch Snapshot

#	Participants Name	Age	Years of experience	Gender	Educational Qualification
44 	P Satyanarayan	53	33	Male	B.Sc, B.Tech, MBA
45 	Pavan Aptekar	36	15	Male	B.Tech, MBA, B.Sc
46 	Prabhat Venugopal	53	30	Male	B.Sc
47 	Preethi Kannan	38	13+	Female	B.E (EEE)
48 	Priyanka Bansod	38	15	Female	B.Tech
49 	Pushpendra Kumar	39	17	Male	M.A(Pol Sc.), LL.B., BA
50 	Rajalingam Nagappan	47	30	Male	B.Sc, M.Sc(Telecom)
51 	Ramesh Appasaheb Patil	56	36	Male	B.E , MBA
52 	Rati Bhargava	38	15	Female	MPM
53 	Ravi Gupta	44	21	Male	M.Sc (Psychology)
54 	Ravjeet Singh	46	25	Male	PGM in Strategic Studies, M Sc, B.A
55 	Sameeksha Rana	36	14+	Female	B.Tech (ECE)
56 	Sandeep Suresh Naik	55	34	Male	M.Sc (Air Ops)
57 	Sathish Kumar Pillai	57	34	Male	M.Tech
58 	Senthil Anand	43	21	Male	B.E (Elec &Comn)
59 	Shilpi	37	14	Female	B.Tech , M.Tech (Pursuing)
60 	Shivani Thapa	36	13	Female	B.Tech (Civil) & B.Sc
61 	Shweta Raghav	37	14	Female	B.Tech, M.Tech
62 	Sonu Kumari Choudhary	36	13	Female	M.A (Psychology) B.Sc Electronics (H)

# Batch Snapshot

#	Participants Name	Age	Years of experience	Gender	Educational Qualification
63	 Srinivas Garimella	45	22	Male	M.Tech, PGDMS
64	 Subhrans Singh	33	11	Male	B.E (Civil)
65	 Suhas Malannavar	36	14	Male	B.E (ECE)
66	 A K Shivsulabh Nambiar	34	10+	Male	BBA.LL.B (Hons.),LLM
67	 Sumit Kapur	39	14	Male	B.Tech (Civil) & B.Sc
68	 Sunil Raj	56	33	Male	MBA, PMP, CPSM, Micro1 certified
69	 Supandeep Singh	53	32	Male	B.Sc (Electronics), PGD (Op Mgt)
70	 Tarnbir Singh Minhas	45	24	Male	MBA
71	 Tarun Kumar Singh	44	22	Male	M.Tech
72	 Tejas Krishna Waghchoure	40	13	Male	LLB, MBA (HR), CS-Executive
73	 V Ruvin Vikaas Chand	42	19	Male	B.Sc (Physics), B.Tech
74	 Vikas M V	35	11	Male	B.E (EEE)
75	 Vikas Sharma	55	35	Male	M.Sc, M.Phil Pursuing Ph D
76	 Vikram Vijaya Gopal	39	19	Male	M.Sc (Psychology)
77	 Vishvath B P	39	21	Male	MBAHM,PGDDRRM,B. Com
78	 Vivek M	35	14	Male	M.Tech (SS), B.E (IS)
79	 Vully Gautam	55	32	Male	B.Tech (Mech)
80	 Yogesh Dahiya	42	21	Male	M.Sc

# PLACEMENT PROCEDURE

A structured and transparent process designed to connect talent with opportunities.



01



## COORDINATION & COMMUNICATION

- The Placement Committee will manage and coordinate all placement-related activities.
- Each participating organization will be assigned a dedicated committee member to ensure seamless coordination.
- All communication should be routed through the assigned member, except for matters related to final offers and negotiations.



02



## APPLICATION & SHORTLISTING

- Organizations are encouraged to visit the campus for a structured placement process, including Pre-Placement Talks (PPTs) and interviews.
- Companies are requested to share a detailed Job Description (JD) for available roles.
- Interested Officers will apply through the Placement Committee based on the JD.
- The Committee will compile and forward CVs of all applicants to the organization.
- Organizations are requested to share the shortlist of candidates at least one week prior to the interview dates.



03



## PLACEMENT PROCESS

- Organizations planning Pre-Placement Talks should inform the Placement Committee in advance for scheduling.
- Shortlisted candidates will be interviewed.
- Selected candidates will directly finalize offer details—including role, compensation, location, and benefits—with the organization.
- Organizations are requested to inform the Placement Committee upon final selection.



★ FROM COMMAND TO CORPORATE LEADERSHIP ★

# PLACEMENT COMMITTEE

<https://iimb-bmpdo.in/>

## Corporate Outreach Team



**Sunil Raj**

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**Yogesh Dahiya**

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## Digital Outreach team



**Manasa A B**



**Supandeep Singh**



**Gnana Sekaran P**



**Vivek M**



**Anukriti Bhatnagar**



**Maulshri Agarwal**

# TASK FORCE

## Social Media Team

CONNECT • ENGAGE • GROW



Sonu Choudhary



Deepti Yadav



Mohammed Rafi  
Ullah



Aanchal Kapoor

## Procurement Team

QUALITY • VALUE • RELIABILITY



Shweta Raghav



N V S Subrahmanya  
Kumar



Preethi Kannan

<https://iimb-bmpdo.in/>

## Lakshya Team

OUTREACH • CONNECT • OPPORTUNITY

We aim to build meaningful relationships with organizations that value talent, potential and purpose. Through engagement sessions, conversations and collaborations, we showcase our skills, share our aspirations and demonstrate how we can contribute effectively to your teams. We believe in creating a win-win partnership—where companies find future-ready talent and we take confident steps toward building successful careers.

*The Lakshya Team is our bridge to the corporate world. We are inviting HR teams from companies to connect with us, interact with our cohort and consider us for placement opportunities.*



We Reach Out



We Engage

What We Do



We Showcase



We Grow Together



*We are ready. We are passionate. We are Lakshya.  
Let's connect and create opportunities together!*





# Past Recruiters

# AANCHAL KAPOOR

+91 7898826276 | aanchukaps@gmail.com | in/wg-cdr-aanchal- Kapoor

**Dynamic Supply Chain & Logistics Leader with 14+ years in the logistics branch of the Indian Air Force driving procurement, contracts, ERP-enabled operations, compliance and workforce leadership. Proven expertise in strategic execution of projects, innovation and talent development.**



## EDUCATION

- Business Management Executive Course from IIM, Bangalore
- B.Sc (Honors) Resource Management and Design Application

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Commendation by Air officer Commanding in Chief Central Air Command
- Best Athlete in the Air Force Academy

## CERTIFICATIONS

- Certificate in Foundations of Data Science
- Leadership & Organizational Behavioral Sciences
- Ration Management Course
- Aviation Operations/QC procedure Course by IOCL

## EXPERIENCE SUMMARY

### Logistics, Procurement & Supply Chain Management

- Managed ₹103 Billion inventory using ERP-driven tracking, improving visibility, reducing stockouts by 15%, minimizing waste and generating ₹5 Cr through e-waste management initiatives.
- Led ₹84 Cr procurement and supply operations for aircraft bases, driving e-procurement (GeM), negotiating contracts with KPIs.

### HR, Administration & Welfare

- Directed HR operations for 200-350 personnel, overseeing manpower planning, recruitment, training and performance management to drive workforce efficiency and professional growth.
- Led high-profile events and CSR initiatives, empowering 1,000+ women through skilling programs while supporting Air Force families, underprivileged children and war widows.

### Project Management & Operations

- Pioneered Akash Missile System induction under 'Make in India' collaborated with BEL to establish warehouses/control centers and for joint inspection of spares worth ₹900 Cr (USD 95M).
- Directed continuous logistics operations for active conflicts like Balakot and many overseas exercises.
- Led logistical support for airlift of 1000 tons of aid during Uttarakhand flood relief.
- Supervised the COVID Aid Air Support Management Cell and shelter setup at a major Southern Air base.

# AJAY CHANDRASHEKHAR BHAT

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**Motivated and result oriented career spanning over 16 years, and extensively exposed to Project Management, Operations, Strategic management professional with 10+ years in Indian Army Special Forces, driving operational excellence, optimizing supply chains, and leading high-impact projects with measurable efficiency gains.**



## EDUCATION

- B.E-EEE

## CAREER PROFILE

- Indian Army

## CERTIFICATIONS

- Business Management Executive Course from IIM, Bangalore

## EXPERIENCE SUMMARY

### Operations manager

- Planned and coordinated a large-scale airborne exercise for 600 paratroopers and mobilised 200 personnel to remote North East locations, managing logistics, transport, and operational challenges.

### Logistics and supply chain manager

- Directed logistics for 1,600 personnel, improved delivery timelines by 15%, executed multimodal transport over 250 km, maintained full audit compliance, and reduced costs through manpower outsourcing.

### Training and development manager

- Directed annual training for 950 recruits, supervised 90 instructors, managed budgets with zero audit discrepancies, and improved operational efficiency through infrastructure initiatives.

### Team leader

- Led elite 100-member teams on 50+ missions, improved performance by 50%, and represented the Indian Army in joint training with U.S. Special Forces.

# ANEESH MOHAN

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Highly motivated and result oriented career spanning over 16 years, out of which 13 plus years of service in the Corps of Engineers. Extensively exposed to Project Management, Operations, Supply Chain Management and Human Resources Management roles, and aligned to deliver significant values as a strategic lead by leveraging the Military and non-Military experiences in corporate settings.



## EDUCATION

- Diploma in Junior Level Defence Management - 2021
- PG Diploma in Combat Engineering - 2013
- PG Diploma in Defence Management and Strategic Studies - 2012
- B Tech in Civil Engineering

## CAREER PROFILE

- Indian Army
- BHEL, SOMA Enterprise Ltd

## AWARDS

- COAS Commendation 2024
- GOC-in-C 2022
- Acharya Ratnananda Award - from Honourable President of India - 2025
- CUSAT Alumni Award 2025

## CERTIFICATIONS

- PMP
- Advanced Excel
- Power BI

## EXPERIENCE SUMMARY

### Project & Operations Manager

- Disaster Management: Wayanad Flood Relief Operations commanded team to construct life-line Bailey Bridge in 36 hours; coordinated IAF, Navy, NDRF, SDRF & state agencies.
- Army Day Parade, Bengaluru: Key planner for first-ever parade outside Delhi, 450 participants, 5,000+ attendees, drone show, flight past, 7-day scheduling; zero incidents.
- Fleet & Procurement: Optimized ₹60-crore vehicle/ equipment fleet 100% operational readiness.

### Senior Operations & Security Officer

- Zero-Incident Framework: Achieved zero untoward incidents across a high-risk 16km porous border zone.
- Large-Scale Infrastructure Delivery: Directed the ₹55-Crore construction of mission-critical infrastructure
- Community Engagement: Managed a portfolio of community development projects with budgets of ₹20L-₹50L each.

### Project Mgmt, Security & HR Management, AGE (MES)

- ₹109 Cr Construction Portfolio: Supervised multi-storey buildings for Air Force Station Mumbai.
- Budgeting: Achieved 50% budget savings on critical projects.

# ANKITA ASHOK SATAO

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Strategic and result-driven professional with 10 years in the Indian Navy. Proven record of driving seamless stakeholder coordination by managing large-scale events. Adept at managing end-to-end operations, and ensuring accuracy, efficiency, and high engagement air operations.



## EDUCATION

- BTech-ECE

## CAREER PROFILE

- Indian Navy

## AWARDS

- FOCNC(E) Commendation

## CERTIFICATIONS

- Air Traffic Management & Air Law Basic (ATM&AL)
- Air Traffic Surveillance Services (ATSS)
- Flight Safety and Risk Management workshop
- Certificate in AI Driven Business Leadership program, IIM Bangalore -Pursuing

## EXPERIENCE SUMMARY

### Air Operations

- Saved operation cost by ₹100 Cr+ by leading procurement, installation, and integration of dedicated radar systems.
- Reduced operational turnaround time by 30% by data driven analysis of maintenance cycle, improving incident reporting and governance, resource planning, centralization, and automation.

### Project Management

- Enhanced efficiency by 80% with digital transformation of flight plan management and operational workflows.
- Achieved ₹250 Cr+ in savings by transitioning maintenance to a data-driven predictive model.
- Reduced training costs by ₹10 Cr annually through establishing an internal OJT training cell.

### Team Leadership

- Led high-performance teams of 30-40 personnel, ensuring alignment, training, professional development, and clear communication.
- Successfully led India's first women sailor recruitment drive, managing evaluation logistics, coordinating with institutes, and engaging with candidate across South India.

# ANKITA BALI

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**14 years of experience as Accounts Officer in Indian Air Force units with expertise in Financial Management & Report Analysis, Budgeting, Operations, Logistics & Supply Chain Management, Cross-functional team leadership and key decision support activities including Value Generation Roadmaps for leadership.**



## EDUCATION

- Business Management Program
- Management Essentials
- B.COM (Hons)

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Commendation by the Chief of Air Staff for excels in work during 2022.
- Commendation by the Air Officer Commanding in Chief of Training Command

## CERTIFICATIONS

- CSM
- Power BI
- HFACS

## EXPERIENCE SUMMARY

### Financial Management & Budgeting

- Designed and led Budgeting and Fund Management (funds up to Rs 3-5 Cr annually) for achievement of Quarterly targets as set by Ministry of Defence.
- As Joint Director (Budget), provided decision support on Financial Data Analysis to higher formations.
- Led a team of 40+ to execute prudent expenditure of departmental funds & training grants (upto 1 Cr).
- Liaised with Integrated Financial Advisor (representative of Ministry of Finance) for end to end implementation of projects.

### Operational Optimization and Digitization

- Automation and digitization of e-office system introduced in IAF in 2021.
- Single-handedly revamped irrigation system of Maintenance Command, Nagpur camp area by procurement & installation of same resulting in improved manpower utilization, higher time saving and enhanced quality of service.
- Processed and procured composting machines in messes to address the issue of recycling of food waste.

### Logistics & Supply Chain Management

- Led a team of 25+ for procurement and provisioning of condiments, IT equipment, training material, medical equipment and stores.
- Steered the planning and execution of Inventory Management for various IAF establishments.

# ANUKRITI BHATNAGAR

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**Indian Air Force officer with proven leadership in operations, training & psychology. Driving organizational excellence through disciplined execution and people development. Bringing extensive experience in institutional management, policy execution, and cross-functional team leadership.**



## EDUCATION

- Master of Arts (Psychology)
- Bachelor of Arts (Psychology, Economics & English)

## CAREER PROFILE

- Indian Air Force

## CERTIFICATIONS

- Leadership & Behavioural Sciences, CLABS
- Advance Communication Skills, EFLU, Hyderabad
- Appraisal Workshop, Indian Air Force

## EXPERIENCE SUMMARY

### Training, Talent & Behavioural Excellence

- Served as Academy Psychologist at National Defence Academy (NDA), delivering behavioural assessment, leadership profiling and developmental interventions.
- Conducted structured training for Technical & Non-Technical cadets across premier training institutions.
- Applied psychology-based methods to improve motivation, resilience, communication, and team effectiveness.

### Operations, Administration & Institutional Leadership

- Directed academic and administrative operations as Executive Director Air Force Schools, ensuring quality delivery and governance standards

### Executive Coordination & Staff Leadership

- Supported senior leadership at Command Headquarters through strategic coordination, governance reviews, executive communication, and policy execution.

### Leadership Development & Strategic Execution

- Led end-to-end learning & development initiatives for 5,400+ personnel across multiple Air Force establishments.

# ANURAG SINGH

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**Strategic senior leader expert in asset protection, risk resilience and crisis management. Adept at managing hard/soft services, with a proven ZERO-incident track record in complex environments.**



## EDUCATION

- Master in Human Resource and Management (HRM), Jamia Millia Islamia, New Delhi, 2020
- Bachelor of Science (Chemistry, Botany, Zoology), Lucknow University, 2000

## CAREER PROFILE

- Indian Army

## AWARDS

- GOC-in-C Commendation

## CERTIFICATIONS

- PG Diploma in Educational Management and Administration, IGNOU, Jan 2019-Dec2020

## EXPERIENCE SUMMARY

### Establishing an Organic Farm | Aug 2023 to present

- Spearheaded a ₹2.5B national Maritime Domain Awareness program, negotiating contracts, integrating multi-sensor systems, and enabling a unified operational picture across 15+ agencies while establishing governance frameworks aligning delivery, budgets, SLAs, and strategy.
- Orchestrated inter-agency data-sharing and governance mechanisms, resolving stakeholder conflicts, and managed ₹50M+ IT CAPEX with 50% improvement in resource utilization while maintaining full fiscal compliance.

### Cyber Security Operations and Governance, Risk & Compliance (GRC)

- Delivered an open-source SIEM stack cutting MTTD by 70%, eliminating licensing costs, and enabling proactive threat hunting while co-developing sovereign security solutions.
- Managed secure global communications (>90% uptime, zero breaches), built a centralized intelligence integration centre (10+ feeds), and enforced NIST-CSF/ISO 27001 governance.

### Digital Transformation & Innovation

- Architected and deployed AI/ML and LLM-driven intelligence platforms and custom applications across medical, logistics, and learning domains, boosting analytical throughput by 50% and reducing administrative overhead by 60%, saving 720+ man-hours annually
- Established an in-house Embedded Systems Restoration Lab as a first-line repair facility, cutting maintenance costs by 40% and significantly improving MTTR for mission-critical systems.

# ARVIND KUMAR

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**ICT and Cyber Security leader with 21+ years of experience driving enterprise security, large-scale program management, and digital transformation across complex environments. Proven expertise in governance, risk & compliance, security operations and leading strategic change initiatives at scale.**



## EDUCATION

- MBA
- MTech
- BTech

## CAREER PROFILE

- Indian Army

## AWARDS

- GOC-IN-C Commendation
- United Nations - Commendation Card

## CERTIFICATIONS

- Certified Information Security Manager (CISM) - ISACA
- Project Management Professional (PMP) - PMI
- ISO/IEC 27001 : 2022 Lead Auditor
- ISO 42001 : 2023 Lead Auditor

## EXPERIENCE SUMMARY

### Enterprise IT Governance & Transformation

- Led enterprise IT governance and large-scale ICT transformation across multi-location, mission-critical environments, aligning risk, cost and operational priorities.
- Drove cross-functional alignment and phased modernization, integrating legacy systems under constrained and high-risk environments.

### Cyber & Information Security Governance

- Owned enterprise cyber and IT risk governance across regulated environments.
- Directed and approved enterprise risk assessments, remediation, sequencing and exception handling.

### Security Architecture & Oversight

- Defined end to end security architecture across networks.
- Embedded secure by design principles into network, system, and data architecture programs.

### Cyber Operations & Resilience

- Led incident reviews, root cause analysis and corrective action planning

# ASHA KUNTAL

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**Result-oriented Supply Chain and Operations leader with 19 years managing 2 lakh plus SKU inventory, Rs. 100 Crore procurement budgets, and large-scale logistics networks. Currently heading one of India's largest PureScale SAP ERP implementations with 99.9% uptime.**



## EDUCATION

- MBA, Supply Chain Management( pursuing)
- Diploma in Material Management
- B.Sc. B.Ed. (IV Year Integrated)

## CAREER PROFILE

- Indian Army

## AWARDS

- GOC-in-C Commendation, HQ Southern Command, 2018
- Gold Medal, GV Mavlankar National Shooting Championship, 2007

## CERTIFICATIONS

- Certificate in Information Systems Management
- Defence Financial Management Course
- PMP (pursuing)
- Certificate in AI Driven Business Leadership (pursuing)

## EXPERIENCE SUMMARY

### Supply Chain Management, Operations and Procurement

- Managed 2 lakh+ SKU with Rs. 100 Cr outlay, multi-site networks, zero in-transit loss, 100% vendor clearance.
- Ensured supply continuity, 1,800+ personnel during pandemic, replenished high-altitude locations, zero supply failure.
- Commissioned in-house hazardous goods facility (Rs. 25 L), storage risk -100%, handling risk -90%. Managed Rs. 100 Cr procurement budget, resolved central procurement gap, Asia's largest depot (600 acres), handling capacity +300%, cycle time -75%.
- Transitioned Rs. 40 Cr contracts to fully contracted framework, ERP migration cutting provision cycle time 80%, trained 40 officers on GeM, Rs. 4 Cr Year 1, first nationally.

### Project Management

- Established first-of-kind Pinaka disassembly facility (Rs. 10 L), eliminated Rs. 8 L/unit third party processing cost, full ROI in two cycles.
- Managed receipt-to-delivery, mid-life inspection of 90,000 critical assets (Rs. 50 Cr), small team, under 3 months, 100% compliance.

### Data Centre and Digital Operations

- Heading Rs. 300 Cr Data Centre, cross-functional team of 32, 99.9% uptime, 20 sites, Nodal Officer Southern India, driving 17x expansion pan India.

# ASHWINI PATIL G

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**Combat-proven aeronautical engineer and entrepreneur with 14 years of leading high-stakes programs in the Indian Air Force, now building Turbonautics, India's next frontier in jet-powered drone technology.**



## EDUCATION

- M.Tech
- PG Diploma
- B.E.

## CAREER PROFILE

- Indian Air Force
- Turbonautics

## AWARDS

- Chief Of Air Staff , 2018

## CERTIFICATIONS

- Export Import Management
- HFACS
- Aerospace Safety Course
- Aircraft Maintenance
- Advanced Air Staff Course

## EXPERIENCE SUMMARY

### Founder & Managing Director · Turbonautics

- Building jet-powered drones for high-speed applications; leading product development, technology strategy & investor outreach.

### Program & Project Delivery

- Delivered SANT missile integration on Russian helicopters leading 500+ personnel, ₹1 Bn assets, in close coordination with DRDO, BRDs & Air HQ.
- Reduced project delays by 30% recovering eight long-grounded aircraft.

### Fleet Operations & MRO

- Achieved 90% fleet availability; cut downtime 25% through end-to-end workflow redesign.
- Prevented ₹70 Cr in losses through critical fire warning system modifications in helicopters.

### Risk, Compliance & Leadership

- Eliminated 90% of critical vulnerabilities by closing 15+ compliance gaps across the command.
- Trained 100+ aeronautical engineering officer trainees at Air Force Technical College.

# ASHWINI SHETTY

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Goal-oriented, problem solver and results-driven cross-functional leader with 13 years in the Indian Army, specializing in defence product formulation and trials, HR, learning & development, project management, transforming ideas into reality, and delivering success in mission-critical operations.



## EDUCATION

- BE (Polymers), PG Diploma in Defence Management and Strategic Studies

## CAREER PROFILE

- Indian Army
- E3 Plastic Engineering Pvt. Ltd.

## AWARDS

- Best Cadet Maharashtra (NCC)
- University Topper Gold medal
- GOC in C Commendation
- Rifle Shooting Gold Medal

## CERTIFICATIONS

- PMP
- AI for Business Managers
- Power BI
- Advanced Excel

## EXPERIENCE SUMMARY

### Command & Technical Leadership

- Commanded 300 personnel, leading operations, training, and execution
- Delivered 400+ missile tests in critical Operational environment
- Managed ₹50 Cr product development programs
- Awarded Best Administration Trophy

### School Operations Leadership

- Built a Pre-School at zero cost.
- Managed Army Primary School (400+ students).
- Secured CSR partnerships reducing costs and optimizing the school budget.

### Learning and development, Product Development

- Conducted user trials of niche technology defense products and applications worth ₹50 Cr
- Formulated problem statements & GSQR for new products.
- Trained 200+ officers; conceptualized and established capacity building infrastructure
- Completed international instructor training (Vietnam)

### Supply Chain & Logistics

- Managed logistics for 300+ personnel in high-altitude areas
- Led air maintenance and executed ₹5 Cr + infrastructure development projects.

### Sales Engineer

- Led regional sales for polymer manufacturing machinery across Maharashtra

# ATUL KUMAR SINGH

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A qualified Graduate Electronics Engineer with advanced course in communication engineering, MBA in Marketing and HR and pursuing business management and AI executive courses at IIM, Bengaluru offering over 30 years of rich progressively responsible experience in spearheading a gamut of functions. 17 years of rich experience on all platforms of UAVs of IA.



## EDUCATION

- Bsc
- BTech
- MBA (HR&MKTG)

## CAREER PROFILE

- Indian Army

## AWARDS

- Army Cdrs Commendation Card
- Commendation Certificate by Intelligence Agency Chairman for distinguished services

## CERTIFICATIONS

- Basic course in GIS
- Project Management of Software
- BTech(Electronics), JNU
- UAV O & I level, UAV System Engineer, UAV Data Acquisition System

## EXPERIENCE SUMMARY

### Director Administration and Training

- Managing the Administration and documentation of 500+ personnel
- Planning, Coordinating and implementing both Technical as well as Military training for Career growth and Career development.

### Director Operations in High Altitude

- Operations Management at High Altitude ensuring unhindered Roads, Bridges and Airfield construction by providing efficient and intimate engineering Support to the Plants, vehicles and Equipment
- Forecasting and planning effective and optimal Logistics efforts leading to 100% serviceability of critical worth crores.

### Director Procurement & Planning with CAPF organization

- Instrumental in Planning and procurement of various equipment and spares worth 100 cr.

### Director Technical in Government Intelligence Agency

- Managed Engineering support to UAV system with SATCOM in varied environment.

### Chief Maintainability Engineer

- Strategically planned, Improved and sustained design of various Communication equipment.

# BC THIMMAIAH

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**Results-driven operations and security leader with 14 years' military experience, excelling in strategic planning, risk management and team leadership, seeking to leverage expertise in operations, logistics project management roles.**



## EDUCATION

- BA(LAW), LLB

## CAREER PROFILE

- Indian Army

## AWARDS

- Force Commanders - UN

## CERTIFICATIONS

- Business Management Executive Course from IIM, Bangalore

## EXPERIENCE SUMMARY

### Management

- Conducted counter-terrorism and counter-intelligence operations in Jammu & Kashmir in coordination with multiple intelligence and security agencies.
- Led international peacekeeping mission operations in South Sudan as a Mechanized Infantry Platoon Commander.
- Executed strategic planning initiatives covering operations, training programs, logistics, and capability enhancement.
- Designed and conducted training exercises in counter-insurgency and counter-terrorism using innovative methodologies.
- Managed and delivered infrastructure development projects worth 5 crores in high-altitude and resource-constrained environments.
- Oversaw operations involving advanced equipment and ensured team readiness through continuous skill development and supervision of 800+ personnel.

### Leadership

- Commanded and managed unit of 100+ personnel in high-risk environments, ensuring operational success and personnel safety.
- Mentored junior team members as well as civilians and built high-performance teams through structured training and guidance in counter insurgency environment.

# BR KANISHKA KESHAV

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**Results-driven operations, program management and analytics professional with 14 years of leadership experience in the Indian Army. Proven expertise in managing large-scale operations, logistics and cross-functional teams in high-pressure environments. MBA-qualified with strong analytical capabilities, including Power BI, Advanced Excel, and Six Sigma Black Belt.**



## EDUCATION

- MBA-Marketing & Finance
- Bachelor of Science - Biotechnology, Genetics & Biochemistry

## CAREER PROFILE

- Indian Army
- Siemens

## AWARDS

- Commendation by General Officer Commanding-in-Chief

## CERTIFICATIONS

- Six Sigma Black Belt - KPMG
- Google Data Analytics
- Microsoft Power BI Desktop

## EXPERIENCE SUMMARY

### Leadership & Operations

- Led teams ranging from 30 to 980 personnel across complex operational environment

### Logistics & Program Management

- Led multi-modal logistics operations involving 150 vehicles and 980 personnel, executing time-bound relocation from Arunachal Pradesh to Port Blair.
- Managed ₹90 lakh-₹1 crore supply chains in high-altitude conditions.

### Process Improvement & Risk Management

- Re-engineered ammunition storage to add 130 metric tons capacity, eliminating additional infrastructure costs.

### Global Exposure

- Represented the Indian Army at Cambrian Patrol (UK).

### Siemens | 2008 - 2009

- Supported research operations and project execution.

# BAIJU LAL K

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Cybersecurity and defence technology leader with 28+ years of experience in the Indian Army, delivering national-scale programs across cyber, space, and mission-critical digital infrastructure. Proven expertise in building secure, resilient systems, leading large technical teams and executing complex programs.



## EDUCATION

- MTech-Computer Technology
- MBA
- B Tech Electronics
- B Sc

## CAREER PROFILE

- Indian Army

## AWARDS

- CISC Commendation 2011
- GOC-In-C South Western Command Commendation 2006

## CERTIFICATIONS

- CISSP - (ISC)<sup>2</sup>
- RHCE - Red Hat
- IoT & Project Management
- IBM Cybersecurity Analyst

## EXPERIENCE SUMMARY

### Head - Technical Services (Western Region)

- Lead 1000+ technical workforce across Maharashtra, Gujarat, and Goa, managing lifecycle support for armored and artillery systems
- Direct ₹80 Cr annual budget, improving equipment operational readiness to >90% through resource optimization.

### Director (R&D), Dedicated Space Agency

- Core member in establishing India's Dedicated Space Agency; operationalized within 8 months during pandemic
- Led development of secure space warfare capabilities and satellite ground systems

### Project Manager - PMO (CIDSS)

- Delivered pan-India GIS-enabled mission planning system covering 2000+ endpoints and 340+ modules

### COO - IT & Communication Operations Centre

- Commanded 400+ technical personnel managing critical IT and communication infrastructure achieving > 90% uptime.

### Joint Director - Satellite Control Systems

- Managed 24x7 satellite telemetry, tracking, and control operations.
- Designed secure Linux architecture achieving 98% system uptime.

# BASAVARAJ KOTABAGI

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A multifaceted senior leader with over 14 years in the Indian Army specialized in diverse security domains including crisis management, formulation and implementation of security protocols, operational readiness, project coordination, leadership and overall administrative functions.



## EDUCATION

- B.E. (CSE) - VTU Belagavi

## CAREER PROFILE

- Indian Army

## AWARDS

- Army Chief Citation

## CERTIFICATIONS

- PMP-Pursuing

## EXPERIENCE SUMMARY

### Operations

- Implemented deployment frameworks (20% faster response); managed high-stakes border security operations (100% SOP compliance).

### HR & Admin

- Led recruitment & training for 500+ personnel; managed budgets/infrastructure projects reducing overhead costs by 15%.

### Supply Chain

- Headed procurement for specialized equipment; managed warehouse assets worth several crores with zero-loss audit reports.

### Risk & Compliance

- Conducted risk audits and vulnerability assessments; ensured strict adherence to statutory regulations.

### KEY ACHIEVEMENTS

- Inter-Dept Coordination: Spearheaded passport issuance project for 1500+ personnel with RPO Ahmedabad.
- Process Excellence: Digitized administrative records, increasing retrieval speed by 40%.

# C SREENATH REDDY

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**Military leader with 20+ years of service in the Indian Army, specializing in operations, international missions, and training leadership. Led teams of up to 800 personnel and managed multi-crore programs in high-risk environments. Recognised for building high-performance teams and driving consistent results.**



## EDUCATION

- M.Sc - Military Technology
- M.Sc - Defence & Strategic Studies

## CAREER PROFILE

- Indian Army

## AWARDS

- Chief of Army Staff Commendation (Twice)
- Certificate of Appreciation - UN
- South Sudan Medal

## CERTIFICATIONS

- Defence Services Staff Course
- Logistics Certificate Course
- Inventory and Logistics Management Program
- Senior Level Defence Management
- Executive Programme in Operation management IIM Calcutta

## EXPERIENCE SUMMARY

### Director - Project Management

- Led 10+ project managers to deliver 10+ equipment development projects on time and within budget, while executing ₹250M procurement programs, shaping ₹800M strategic roadmap including R&D, and streamlining cross-functional workflows to enhance execution efficiency.

### Chief Operating Officer (Unit Head)

- Directed operations for 800 personnel and ₹5000M in assets in high-sensitivity environments and capability projects worth ₹100M+, and leading HR development initiatives for 600+ personnel to enhance workforce performance.

### Deputy Director - Learning & Development

- Managed international training programs with budgets exceeding ₹1500M, expanding capacity from 2,500 to 3,000 participants, increasing global participation from 50 to 68 countries.

### Deputy Director - UN Peacekeeping Mission

- Planned and executed 70+ Joint Operations, facilitated 1000+ personnel deployment clearances, and contributed to community development initiatives in collaboration with UN agencies.

# DEEPIKAR LOTAY

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**Dynamic operations and people leader with 12+ years of progressive experience spanning engineering management, strategic procurement, data-driven decision-making, and cross functional workforce capability development.**



## EDUCATION

- PG Diploma in Defence Management and Strategic Studies, Chennai University
- BE (Electronics and Telecommunication)

## CAREER PROFILE

- Indian Army

## CERTIFICATIONS

- Google Data Analytics Professional Certificate (Aug 2025)
- Certificate in AI Driven Business Leadership (pursuing)
- Supply chain digitization: Strategy and Design, IIMA (pursuing)

## EXPERIENCE SUMMARY

### Human Resource Manager & Accounts Officer

- Spearheaded a Command-level Idea, Innovation & Development Programme across 117 initiatives, earning the Northern Command Commander's Appreciation Medallion.
- Directed end-to-end vendor management and contract negotiations for repair, maintenance, and infrastructure upgrades

### Manager - Learning, Development & Vocational Training

- Partnered with NSDC, DIAV (New Delhi), and regional centres to deliver PMKVY 4.0 upskilling programmes.
- Owned the full learning lifecycle—from needs analysis and curriculum design to delivery and mentorship—for 500+ beneficiaries.
- Established tie-ups with AIWDTS, New Delhi for accredited NTT and ECCE-FFC certifications.

### Manager - Planning, Inspection & Asset Lifecycle

- Served as principal technical advisor for equipment lifecycle optimization, coordinating with OEMs to resolve warranty issues and reduce downtime.
- Built a Power BI-enabled asset tracking and repair analytics system for mission-critical equipment.

# DEEPTI YADAV

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**Strategic Operations & Project Management Leader with 15 years of progressive leadership in the Indian Army, delivering complex programs across defence technology, logistics and large-scale procurement. Proven expertise in end-to-end project delivery, supply chain optimization, vendor management and cross-functional leadership in high-stakes environments including UN operations.**



## EDUCATION

- PGD - Defence Studies
- BTech - ECE

## CAREER PROFILE

- Indian Army

## AWARDS

- General Officer Commanding-in-Chief Commendation Card
- United Nations Medal
- Force Commander Appreciation

## CERTIFICATIONS

- PMP
- Lean Six Sigma Green Belt
- CSM
- Agile with Atlassian Jira
- Advanced Computer Technology

## EXPERIENCE SUMMARY

### Project Management & Operations

- Directed end-to-end workshop operations with ₹8M+ annual budget, leading multidisciplinary teams to maintain high safety and performance standards.
- Delivered ₹10M IT and infrastructure projects, achieving 7% cost savings through strategic vendor negotiations

### Security Operations & Compliance (United Nations Peacekeeping - Congo)

- Directed security operations and risk management for 10,000+ personnel, leading cross-functional coordination in a multinational environment.
- Designed and delivered compliance training for 500+ employees across diverse functions, covering policies, protocols and legal frameworks.

### Logistics & Supply Chain Operations

- Transitioned procurement processes to the Government e-Marketplace (GeM), reducing lead time by 20%.
- Ensured 100% fleet uptime for high-value military vehicles through optimized maintenance planning and spare parts supply chain, improving readiness and reducing waste by 12%

# DELVADIA A K

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**Army veteran with 40+ years managing service records, pay, promotions and pensions, ensuring accuracy discipline, motivation and maintaining high physical and mental standards among personnel.**



## EDUCATION

- Diploma in Personnel Management
- Automated Data Processing Course

## CAREER PROFILE

- Indian Army

## AWARDS

- United Nation Medal

## CERTIFICATIONS

- Business Management Executive Course from IIM, Bangalore

## EXPERIENCE SUMMARY

### Service Footprint

- Indian Army veteran with 40+ years of experience in end-to-end management of personnel service records—from enrolment to retirement
- Expertise in pay, promotions, pensions, and career progression, ensuring high accuracy and integrity
- Demonstrated ability to uphold high physical and mental standards, fostering discipline, motivation, and confidence among personnel
- Experienced in administrative leadership of 1000+ personnel, driving morale, teamwork, and organizational efficiency
- Committed to supporting veterans by resolving service record and pension-related issues, contributing to welfare and post-retirement support.

### Operational Footprint

- Extensive service across multiple regions of India, including Jammu & Kashmir and the North-East
- International deployment with the United Nations Mission in Ethiopia and Eritrea
- Strong adaptability across diverse terrains, operational conditions, and multicultural environments

# DEVANANDHINI KRISHNAN

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**Finance and HR leader with 14 years of military experience in IAF preceded by 4 years of corporate experience in Infosys BPO Ltd, headed and executed financial transactions on a large-scale of about 55 million Rupees with proven track record of achieving economy, transparency and prompt forecasting of budget.**



## EDUCATION

- MBA in Aviation Management
- M Com
- B Com

## CAREER PROFILE

- Indian Air Force
- Infosys BPO Ltd

## AWARDS

- Excellent grading of Finance team during External audit.
- Spot Award for employee of the Month Oct 2006 at Infosys BPO Ltd.

## CERTIFICATIONS

- Centre for Leadership Training and Behavioural Sciences-CLABS(IAF)
- Certification course in Financial Management-ICFAI
- ISO 9001:2008 Internal Audit training certificate- Intertek Systems
- Diploma in Computer Applications

## EXPERIENCE SUMMARY

### Senior Finance Officer | IAF

- Forecasted and managed Defence Budget of a unit worth 55 million rupees by evaluating financial risks and developed financial strategies to mitigate risks.
- Acted as Integrated Financial advisor for all the financial activities involving procurement worth 200 million Rupees and reduced the expenditure on procurement by 25%.

### Aerospace Safety Inspection Officer | IAF

- Led aerospace safety department resulting in zero aircraft accidents/incidents in the period 2022-2023.

### Junior Finance Officer | IAF

- 2000+ employees monthly payroll verification and finalisation and timely disbursement of allowances boosting satisfaction.
- Executed 5 Million Rupees emergency payment for medical treatment of employees and family members.
- Expanded public infrastructure worth 20 million Rupees facilitating E-vehicles, cinema halls, children playgrounds, shopping complex and IAF Museum at 4 units boosting the morale of employees and their families.

### Data Processing Executive | Infosys BPO Ltd.

- Result-driven 150 plus mortgage loan processing per day for 100% customer satisfaction.

# DIVYA PUROHIT

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**Senior Defence Procurement and Program Management Leader with 21 years of distinguished service in the Indian Navy. Program Leadership in technical procurement, supply chain leadership and engineering program management. Accountable for over ₹500 Crore in procurement.**



## EDUCATION

- M.S. Software Systems
- B.Tech

## CAREER PROFILE

- Indian Navy

## AWARDS

- FOCINC 2008

## CERTIFICATIONS

- Business Management Executive Course from IIM, Bangalore

## EXPERIENCE SUMMARY

### Technical Program Manager

- ₹10,000 Cr Program: Leading engineering governance for India's highest-value strategic maritime construction program – 50+ engineers, 100% compliance with IEEE/IEC/MIL-STD.
- Principal engineering authority for systems integration and qualification testing – directly analogous to supplier assurance in capital procurement programs.

### Senior Technical Advisor

- Provided strategic counsel to a foreign naval service on submarine systems – documented fleet reliability improvements; operated independently across national and cultural boundaries.

### Senior Supply Chain & Logistics Manager

- Emergency Procurement: ₹120 Crore procurement of 6 critical equipment in 45 days against 10-day WWR requirement – zero delays.
- Portfolio: ₹230+ Cr revenue procurement across 50+ Indian and 10+ foreign OEM vendors; full source-to-pay accountability under DPP/DAP/DPM.

# DUSMANTA KUMAR JENA

+91 8332874386 | dusmant@yahoo.co.in | in/dkjena1993

Naval officer with 32 years of experience, specializing in armament engineering, missile systems, and QA. Proven leadership in indigenisation and systems integration in collaboration with DRDO, PSUs, and premier academic institutions.



## EDUCATION

- M.Sc (Defence Simulation and Modelling) - Cranfield University UK - 2004
- M.Sc (Electronics) - Devi Ahilya Viswa Vidyalyaya Indore - 1992
- B.Sc(Honours) - Utkal University Bhubaneswar - 1989

## CAREER PROFILE

- Indian Navy

## AWARDS

- Commendation by the Chief of Naval Staff - 2007
- British Chevening Open Science Scholarship - 2003

## CERTIFICATIONS

- Business Management Executive Course from IIM, Bangalore

## EXPERIENCE SUMMARY

### Director of Missile Systems - New Delhi & Head of Unit - Jabalpur Aug 2019 - Current

- Led multi-agency coordination among DRDO, BDL, BEL and Armed Forces for enhancing operational readiness of missile systems.
- Directed indigenisation initiatives for air defence systems reducing external dependency.

### Joint Director of Missile Systems-Hyderabad & Head of Unit - Kolkata Jan 2016 - Aug 2019

- Managed armament engineering operations with focus on indigenisation and performance optimisation.
- Conducted risk assessment and reliability analysis for mission-critical defence systems.

### Joint Director - Naval Headquarters New Delhi & DRDO - Chandipur Dec 2006 - Dec 2015

- Coordinated strategic appointments and operations in missile systems quality assurance.
- Led high-value R&D collaborations with DRDO, academia, and industry partners.

### Group Leader Aug 1993 - Dec 2006

- Progressed through leadership roles overseeing weapons systems readiness and maintenance.

# GNANA SEKARAN P

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Operations and risk professional with 15+ years across defence and IT service environments, driving process improvement, risk and controls, leading program execution, incident management and business continuity initiatives.



## EDUCATION

- BS Data Science and Applications (Foundation)
- BE (ECE)

## CAREER PROFILE

- Indian Army
- HCL Technologies Ltd

## AWARDS

- DG Disc and Commendation
- ARTRAC Commendation

## CERTIFICATIONS

- Power BI
- Python
- SQL

## EXPERIENCE SUMMARY

### Operations Management & Process Improvement

- Operational Efficiency: Drove end to end operations for 300+ personnel, aligning logistics, workflows and execution priorities across complex environments.
- Process Transformation: Automated personnel management systems and redesigned workflows, delivering 25% efficiency gains, 30% better resource utilisation and ₹10M annual savings.
- Service Delivery Optimisation: Implemented ITIL based service management reducing repeat incidents by 50%.

### Risk & Crisis Management

- Risk Governance: Led enterprise risk management and change control across 8 organisations, strengthening frameworks.
- Control & Compliance: Enforced stringent safety and regulatory protocols for 300+ personnel, delivering zero incidents and 100% compliance during critical operations and COVID deployments.

### Team Leadership & Stakeholder Management

- Team Leadership: Led and developed teams of 20+ personnel, improving productivity by 25% through structured performance management.

# HARISH BHUTANI

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**Strategic leader with 37+ years in the Indian Armed Forces, specializing in HR strategy, talent acquisition and engineering operations. PhD candidate, IIM Bangalore scholar, MTech and certified psychometrician, known for emotionally intelligent leadership, stakeholder influence and building resilient, high-performing teams.**



## EDUCATION

- MTech-JNU
- Btech-JNU
- MPhil
- Behavioral Science PhD (Candidate)

## CAREER PROFILE

- Indian Army

## AWARDS

- Distinguished Service: Awarded
- Chief of Army Staff Commendation (2013),
- Training Command Commendation (2010), and Northern Command Commendation (2009)

## CERTIFICATIONS

- Certified Psychometric Test Professional (Middle Earth HR, 2025)

## EXPERIENCE SUMMARY

### Head of Executive Assessment & Recruitment Centers | Commandant | Selection Centre | 2024 - 2026

- Talent Acquisition: Conducted assessment and selection for the Indian Army and Navy across three Services Selection Boards. Sifted and recommended about 1600 candidates from about 21000 over past two years. Optimized a high-volume recruitment funnel, screening 21,000+ applicants to select the top <8% for elite leadership roles.

### Head of Recruitment, Training & Operations | Operations & Maintenance Engineering | 2022 - 2024

- Optimized unit budgets of ₹1,700 Cr, achieving a 27% increase in CAPEX efficiency through strategic supply-demand analysis and process automation.

### Director of Equipment Mgmt | Eastern Command | 2021 - 2022

- Large-Scale Logistics: Managed technical support for the 7th largest operational army globally across the Northeast and Bengal.

### Strategic HR Lead | MS Branch | 2019-2020

- Human Capital Management: Directed career paths, postings, and professional growth for about 7000 specialized officer verticals. Personalized career architecture for high-potential officer verticals to maximize organizational retention.

# JITHIN MOHAN

+91-9560157033 | jithin03mohan@gmail.com | in/jithinmnambar

**Cybersecurity GRC and IT Program Leader with 13+ years in high-assurance defence environments. Excelled in building robust GRC frameworks and ISO 27001/NIST-aligned policies that achieved zero high-impact incidents.**



## EDUCATION

- M.SC (Computer Science)
- PGDM (Information Systems)
- B.Sc (Computer Science)

## CAREER PROFILE

- Indian Navy

## AWARDS

- CDS Commendation

## CERTIFICATIONS

- Comptia CYSA+
- ISO 27001:2022 Lead Auditor
- EC Council Certified SOC Analyst

## EXPERIENCE SUMMARY

### Strategic Program Management

- Spearheaded ₹2.5 billion worth national scale program, managing end-to-end execution from contract negotiations to multi-sensor system integration. Established project governance frameworks and data-sharing protocols across 15+ government agencies resulting in delivering mission-critical requirement on time and within budget.

### Cyber Security Operations and Governance, Risk & Compliance (GRC)

- Implemented open-source SIEM stack reducing MTTD by 70%, eliminating licensing costs, and enabling proactive threat hunting. Engineered sovereign cybersecurity solutions in collaboration with deep-tech startups to plug critical security gaps. Deployed and administered secure communication systems, in collaboration with 5 global stakeholders, ensuring zero breaches.

### Digital Transformation & Innovation

- Architected AI/ML and LLM-driven ISR platforms, increasing analytical throughput. Led digital transformation across multiple domains. Established an Embedded Systems Restoration Lab that reduced maintenance costs by 40%, accelerated MTTR.

# JYOTI RAWAT

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Indian Air Force Veteran with 10 years of experience in Operations management, project management and human resource management. Proven expertise in governance, compliance monitoring, crisis management and process optimization.



## EDUCATION

- Bachelor of Arts – Psychology

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Commended by Air Officer Commanding-in-Chief, 2018
- Appreciation from Command Air Defence Officer for ensuring Flight Safety

## CERTIFICATIONS

- PMP-Pursuing
- Certificate course in Human Rights(IGNOU)

## EXPERIENCE SUMMARY

### OPERATIONS EXCELLENCE

- Directed cross-functional operational teams to enhance efficiency, safety, and compliance across multi-unit structures.
- Led implementation of strategic initiatives improving workflow efficiency and interdepartmental coordination.
- Conducted risk assessments and developed mitigation frameworks to safeguard high-value projects.
- Led high-intensity operational units ensuring 100% operational readiness in dynamic environments.

### PROJECT MANAGEMENT

- Planned and executed infrastructure and development projects worth ₹50+ Cr.
- Implemented tracking mechanisms to monitor milestones, budgets, and risk exposure.
- Facilitated cross-functional meetings to align deliverables and resolve execution challenges.

### HUMAN RESOURCE MANAGER

- Directed HR operations for 100+ personnel including workforce planning, training, and performance management.
- Implemented structured training programs improving workforce capability and team productivity.

# K DHARMA RAO

+91 9486502693 | kidsruthi@yahoo.com | in/dharma-rao-korakuti-395722a8

Senior aviation leader with 7000+ hours of operational flying on AN-32 aircraft, executing missions across high-risk sectors and international operations.

Experienced in flight safety, accident investigation, and operational planning, with global exposure representing the Indian Air Force.



## EDUCATION

- Masters in Management Studies
- BA (JNU)

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Commendation by Air Officer Commanding in Chief, CAC
- Flight Safety 2 stars
- Best in flying (Transport Fleet) Fixed Wing Training Faculty

## CERTIFICATIONS

- Media Management Course of Medium level officers
- Para sailing Instructor (Air Force Adventure Cell)

## EXPERIENCE SUMMARY

### Operational Flying

- Over 7000 hours of operational flying, including air maintenance missions in the North-East and Northern sectors.
- Fully mission-cleared on AN-32 aircraft.
- Executed international operational missions to Sri Lanka and Bangladesh.

### Instructor - National Defence Academy

- Delivered comprehensive flying and ground training to officer cadets and mentored future leaders, strengthening discipline, skill, and operational readiness.

### Flight Safety & Accident Investigation

- Qualified Flight Safety Officer and Accident Investigator
- Conducted 6 major aircraft accident/incident investigations
- Represented the Indian Air Force in Indonesia as part of the Flight Safety team

### Commander - Air Wing (ARC, Cabinet Secretariat)

- Led planning and execution of missions of national importance.
- Directed Para training operations for Special Forces.

# KRISHNA KUMAR NAIR

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**Military aviation and operations leader with 30+ years of experience in flying, project, and HR management, driving strategic execution, crisis response, innovation, and cross-functional team leadership while delivering complex projects on time, within cost, and quality standards.**



## EDUCATION

- MBA (Op Management)
- AI in Digital and Social Media Marketing (IIMB)
- PHM Public Health Management (IIMB)
- PGDENOHOL, Environmental Health Engineering (IGNOU)
- Postgraduate Diploma in Disaster Management
- CHR, Human Rights (IGNOU)
- BSc Chemistry

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Commendation by C-in-C Strategic Forces

## CERTIFICATIONS

- Certificate in Cyber Security
- Postgraduate Certificate in Climate Change (IGNOU)
- Graduate Certificate in Public Policy (Military and Strategic Leadership)

## EXPERIENCE SUMMARY

### AVIATION AND OPERATION MANAGEMENT

- An experienced military aviator with more than 9000 hours of incident free flying, my responsibility encompassed meticulous planning, precise dispatching and seamless coordination of operations.
- Ensured safety and efficiency for seamless execution of flight operations as flight air safety officer of a domestic and military airbases.
- Demonstrated exceptional decision making skills under pressure.

### HEALTH SERVICES

- As Joint director of largest states of Gujarat and Rajasthan handled 40+ polyclinics and upgraded to digital documentation polyclinic cards and cashless reimbursement managed 25+ multi specialty hospitals for ex servicemen welfare and well being

### PROJECT MANAGEMENT

- Planned annual air field maintenance worth ₹20 crores, for domestic airfield and increased efficiency by 20% oversaw implementation of integrated perimeter security system project worth 75 crores.
- Established NBC training area and shelters monitored and liaised with various agencies for timely completion of runway re servicing and infrastructure projects.

# MADHAVI BHATTAD

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**Military veteran with 14 years of experience in program management, operations, and supply chain management within defense engineering and modernization programs exceeding ₹6000 Cr. Experienced in end-to-end project delivery, vendor and OEM management, procurement, and operational improvement.**



## EDUCATION

- MBA
- Naval Construction, IIT Delhi
- BE-Aeronautical

## CAREER PROFILE

- Indian Navy

## AWARDS

- FOCINC West commendation in 2017
- FOCINC East Commendation in 2021
- SA to RM commendation in 2019

## CERTIFICATIONS

- Lean Six Sigma, Green Belt
- PMP, Pursuing
- CSM, Pursuing

## EXPERIENCE SUMMARY

### Senior Technical Program Manager

- Directed a ₹120 Cr modernization program, aligning OEMs, engineering teams, and Naval command to enhance fleet capability and lifecycle performance by 30%.
- As a SPOC for Annual Refit/ Maintenance team implemented data-driven preventive maintenance frameworks across Naval platforms, improving equipment reliability by 5%.

### Technical Project Manager

- Led a 15-member multidisciplinary team to validate hull integrity and critical systems across 40+ Naval platforms, sustaining >95% operational readiness.
- Delivered a digital control system with global OEMs, improving monitoring capability and enhancing operational efficiency by ~20%.

### Deputy Manager - Technical Projects

- Managed ₹15 Cr warship overhaul program, improving operational readiness and extending asset lifecycle by ~20%.
- Designed engineering innovations, enhancing warship operational efficiency by 20% & instituted structured lessons-learned reviews, improving subsequent project execution efficiency by 20%.

# MANASA A B

+91 8238652297 | manasa1488@gmail.com | in/manasa-adinath

**Operations leader with 14+ years managing large-scale aviation maintenance. Delivers efficiency gains, faster turnaround, and strong compliance through cross-functional leadership. Known for translating complex challenges into scalable, outcome-driven systems.**



## EDUCATION

- B.E - Mechanical
- MTech -Aeronautical
- MBA

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Commended by Air Officer Commanding-in-Chief, 2018
- Commendation by Chief of Staff Committee, 2025

## CERTIFICATIONS

- PMP-PMI
- Microsoft Power BI
- Aerospace Safety
- Advanced Air Staff Course
- Leadership & Behavioral Sciences

## EXPERIENCE SUMMARY

### Operations & Process Management

- Ensured high fleet availability and regulatory compliance by managing helicopter maintenance operations supporting 1,000+ personnel in mission-critical environments.
- Improved operational availability to 90% by implementing structured maintenance planning and optimizing spare parts management.

### Digital Transformation & Systems Implementation

- Enabled large-scale digital adoption across 20+ locations by leading end-to-end rollout of digital platform.
- Increased system adoption by 35% and reduced manual effort by 30% by driving user on boarding, training and process integration.

### Project & Program Execution

- Enabled training capacity for 100+ trainees annually with 30% reduction in training costs by delivering flight simulator deployment.

### Risk, Quality & Continuous Improvement

- Recovered assets worth ₹45 Cr by leading accident investigation audits and executing structured root cause analysis.

# MANOJ NEGI

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**Accomplished Army Officer with 20+ years of expertise in Energy management systems, Technical Facility Management, Project Management, Operations and Human Resources. Experienced in leading multidisciplinary teams and managing complex mega projects from inception to execution.**



## EDUCATION

- B Tech (EE)
- M Tech (High Voltage System)

## CAREER PROFILE

- Indian Army

## AWARDS

- Chief of Air Staff Commendation Card, 2024
- Chief of Army Staff Commendation Card: 2008
- Army Commander's Commendation Card: 2015
- On The Spot, Distinguished Service.

## CERTIFICATIONS

- PMP- PMI, 2026 - Pursuing
- Executive Program in Corporate Sustainability

## EXPERIENCE SUMMARY

### Program Management

- Managed more than 200 contracts, approx ₹80.00 Crores, creating assets including upkeep of heritage value infrastructure at IMA, Dehradun.
- Orchestrated more than 250 project plans, worth ₹800.00 Crores including ₹650.00 crores worth multi-storied hospital project.
- Ensured operations & maintenance and value addition projects for a strategic national asset, costing more than ₹1200.00 Crores.

### Operational Risk and Innovation

- Extensively planned and steered large scale flood relief operations in J&K, effectuating rescue of over 1300 individuals and executed ₹4.00 crores worth multiple post flood rehabilitation projects.
- Planned safe movement of more than 6000 troops and 400 tons plus cargo - Israel and Nepal.
- Spearheaded a Counter Insurgency operation in the J & K sector, resulting in saving the life of an Army Officer and elimination of two terrorists.

### People's Leadership and HR Administration

- Trained more than 900 Young Officers, 100 plus mid-level professionals and 1200 plus first-line team leaders.

# MAULSHRI AGARWAL

+91 9026294763 | molly0602@gmail.com | in/lt-col-maulshri-agarwal-55a510310

**HR & Operations Leader with 13+ years of experience across workforce development, supply chain management, and large-scale operations. Proven expertise in leading 110+ personnel, driving learning & development initiatives, and optimizing end-to-end supply chain processes.**



## EDUCATION

- PGDM (HR) – NMIMS CDOE  
Middle Level IT Certification
- PG Diploma–Military management and defence strategies
- B.Tech. (ECE)

## CAREER PROFILE

- Indian Army

## CERTIFICATIONS

- SHRM (Pursuing)
- Young Technical Officers Course
- Officer advanced course in radar

## EXPERIENCE SUMMARY

### HR Leadership, Learning & Development

- Led and developed a 110+ member cross-functional workforce, focusing on capability building and performance improvement.
- Designed and implemented training programs aligned with operational and business needs.

### Supply Chain & Operations Management

- Managed end-to-end supply chain operations, including demand forecasting, procurement, inventory, and distribution.
- Optimized inventory and spare parts management, reducing delays and ensuring continuous operational readiness.
- Ensured 95%+ availability of critical assets through effective planning and coordination.

### Performance & Workforce Planning

- Conducted training needs analysis, skill mapping, and workforce allocation to maximize productivity.
- Implemented performance management practices to improve team efficiency and outcomes.

### Strategic Procurement & Process Transformation

- Led adoption of e-procurement systems, improving transparency, compliance, and cost-effectiveness.

# MOHAMMED RAFI ULLAH

+91 9650354132 | md.rafi.iitkgp@gmail.com | in/mohammed-rafi-ullah

**Alumnus of 3 IITs and Senior Technical Manager with 14 years of leadership in fast-paced Project Management, Operations, Engineering and Supply Chain Management. Proven expertise in Shipyard & Dockyard Operations, R&D, EPC Capital Projects and ERP-driven Supply Chain Strategy.**



## EDUCATION

- M Tech
- PG Diploma
- B Tech

## CAREER PROFILE

- Indian Navy

## AWARDS

- On-the-Spot Commendation by Secretary, Department of Defence R&D and Chairman DRDO
- On-the-Spot Commendation by Commander-in-Chief, Strategic Forces Command

## CERTIFICATIONS

- PMP-PMI
- Lead Auditor QMS ISO 9001:2015
- Dockmaster (Dockyard Operations) Certification

## EXPERIENCE SUMMARY

### Technical Management | Project Management | Operations Leadership | Supply Chain | Risk Management

- Led 5 cross-functional engineering teams and approved 5,000+ structural modifications for safe execution of critical naval platform milestones.
- Directed 200+ dockyard operations and commanded 300+ personnel across safety-critical production environments.
- Optimized supply chains across multiple domains, improving operational resilience, efficiency, and project timelines.

### Quality Assurance | Safety Compliance | Lean Manufacturing | Capital Projects | Stakeholder Management

- Certified ISO 9001:2015 Lead Auditor driving quality systems, compliance, NCR closure, and process standardization.
- Reduced project timelines by 5 months through data-driven waivers and strategic production decisions.
- Negotiated sourcing for ₹200 Cr EPC projects balancing cost, quality, and lead time.

# MOHAN MUKESH

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**Business Development Manager instrumental in converting international ammunition trials into a multicore contract. Successfully led and passed the ammunition trials of Indian army resulting it into a commercial contract.**



## EDUCATION

- M.Sc.
- PG Diploma
- Diploma -Weapon Systems
- B.Sc

## CAREER PROFILE

- Indian Army

## CERTIFICATIONS

- PMP-PMI

## EXPERIENCE SUMMARY

### Manufacturing & Trials (Business Development Focus)

- Lead customer-facing technical demonstrations, product evaluations, and overseas trials, positioning ammunition and weapon systems as export-ready solutions.
- Act as primary interface with foreign military customers, coordinating requirements, trial execution, feedback incorporation, and contract finalization.

### BrahMos Regiment - Supersonic Cruise Missile Systems

- Represented end-user perspective in weapon system induction trials and lifecycle feedback—bridging operational needs with OEM and R&D stakeholders.

### Defence Research & Development Organization (DRDO)

- Project Manager - Guided Pinaka Precision Strike Program (Industry & Market Interface)
- Acted as industry-government bridge, enabling collaboration between DRDO and private OEMs for indigenous guided munition programs.

### Selected Business Impact

- Secured ₹800 Cr international defence export contract through structured trials and customer engagement.

# MUNNA SINGH

+91 9449520363 | munna.singhe@gmail.com | in/munna-singh-a819b629

**Defence technologist with 30+ years of end-to-end experience spanning Avionics Software Engineering, Cybersecurity & Information Warfare, and Enterprise IT Leadership. Architect of mission-critical avionics systems for Su-30 MKI, Jaguar, and LCA; founder-member of IAF-CERT; and Director IT and Sig Int Zone.**



## EDUCATION

- M.E - Software Engineering
- B.Tech
- Master of Management Studies
- PGD-Cyber Law & Forensics

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Chief of Air Staff Commendation
- Vice Chief of Air Staff Commendation

## CERTIFICATIONS

- CEH
- CISSP

## EXPERIENCE SUMMARY

### Chief Software Engineer - Avionics

- Directed full software lifecycle (requirement → integration → certification → flight test → fleet release) for Su-30 MKI, Jaguar DARIN-II, and LCA Mk-I mission-critical avionics.
- Produced roadmap for indigenous weapons & sensor integration (Radar, EW, new bus architecture), enhancing operational capability and mitigating obsolescence.
- Conducted MIL-1553B bus-load analysis for Su-30 MKI to evaluate feasibility of further platform integration.
- Achieved CMMI Level-3 certification for SDI; enforced DO-178B airworthiness standards across all software deliverables.
- Integrated Software Defined Radio (SDR) on multiple fighter platforms; developed basic waveforms using HackRF.

### Deputy Programme Director - AEW&C Mk-II

- Monitor budget of around INR 20,000 Crores & six years of timeline governance for the Airborne Early Warning & Control (AEW&C) Mk-II programme, India's next-generation strategic surveillance platform.
- Lead inter-system architecture analysis bridging technical and programme-management perspectives.

# N SIVAKUMAR

+91 8637423919 | upingsiva@gmail.com

Indian Army Engineers Officer with 30+ years of experience in strategic infrastructure, defence operations, project management, logistics, contract administration, financial planning, technical audits, and organizational leadership across mission-critical government environments.



## EDUCATION

- BTech - Elect

## CAREER PROFILE

- Indian Army

## AWARDS

- VCOAS Commendation Card- 2022 Certification- Advance

## CERTIFICATIONS

- Advance Excel
- Power BI

## EXPERIENCE SUMMARY

### Strategic Infrastructure & Operations Management

- Led execution of critical infrastructure projects under accelerated timelines to support strategic operational readiness. Successfully delivered fast-track infrastructure enabling operational deployment of special forces during the 26/11 scenario, contributing to mission-critical preparedness and execution under high-pressure conditions.

### Project Delivery, Technical Audit & Commercial Management

- Executed technical energy audits for government projects to improve operational efficiency and resource optimization. Managed financial planning, budgeting, contract administration, and end-to-end logistics for procurement and deployment of prefabricated infrastructure, supporting infrastructure expansion and project delivery across Northeastern India.

### Human Resource & Organizational Administration

- Oversaw human resource management and administrative functions for approximately 900 officers, including personnel administration, policy implementation, workforce coordination, and operational support. Ensured smooth organizational functioning through effective people management aligned with project and institutional objectives.

# N V S SUBRAHMANYA KUMAR

+91 9754577981 | skumar0712@gmail.com | in/ns-kumar-499472393.

Dynamic and results-focused Senior Manager with 30 years of experience in IT & cyber security domain . Leading large teams, driving operational excellence, and delivering high-impact technical and organisational outcomes Specialized in cyber incident response, network security hardening, and threat mitigation.



## EDUCATION

- MBA
- MTech
- MCA
- BTech

## CAREER PROFILE

- Indian Army

## AWARDS

- Chief of Staff committee
- Vice chief of army staff
- Chief of integrated staff committee
- GOC-in- C commendation

## CERTIFICATIONS

- Project management (IPMA)
- Cyber security for leaders ,ISB
- DNACS, CCN DCN C-DAC
- BQMC, SQAC, AI & Cyber security - DIQA, DGQA
- Internal information security auditor

## EXPERIENCE SUMMARY

### Strategic Planning & Project Management

- Achieved ₹150 Cr+ Cost Savings Planned, deployed, and secured Army-owned IT infrastructure, enhancing resilience in conflict zones.
- Delivered 10+ IT & Telecom Projects in challenging terrains, with 100% on-time, on-budget delivery.

### Communication & Cyber Security

- Implemented cybersecurity frameworks aligned with Defence and national security policies.
- Conducted thorough cyber security audits of Data Centres and Network Operations Centres resulting in a 30% enhancement of overall security posture and 50% reduction in critical security incidents.

### Training, Capability Building & Development

- Officer in-charge Defence Training Wing – redesigned 10 curricula, Trained 500+ officers (Domestic & International) in IT, cybersecurity and telecom, raising benchmark scores by 37%.

# NAGENDRA SHARMA

+91 8890764551 | nagendra72@gmail.com

An Army Communications professional with extensive experience across communication operations, strategic planning, network infrastructure development, and project management. Served in multiple leadership roles involving service delivery, tactical communication operations, and communication planning in demanding operational environments.



## EDUCATION

- BSc
- BTech
- Mtech
- MBA

## CAREER PROFILE

- Indian Army

## CERTIFICATIONS

- Pursuing Certificate in AI Driven Business Leadership

## EXPERIENCE SUMMARY

### Strategic communication, project management and leadership expertise

- Operations and management of tactical communication systems.
- Communication planning and execution for military operations.
- Project management of Optical Fiber Cable (OFC) network development.
- Budget planning, demand forecasting, and expenditure management.
- Coordination of large-scale communication infrastructure projects.
- Team leadership, operational readiness, and stakeholder management.
- Management of mission-critical communication networks with focus on efficiency, resource optimization, and timely execution.
- Command of multiple subunits while driving team performance, operational excellence, and stakeholder confidence.

### Organizational development and execution capabilities

- Strategic planning and implementation of communication infrastructure initiatives aligned with operational priorities, ensuring seamless execution, cross-functional coordination and sustained organizational readiness.

# NAVEEN AHLAWAT

+91 9932087747 | ahlawat747@gmail.com

Naval officer with 21 years of distinguished experience, bringing deep expertise in Special Operations, maritime security and advanced underwater diving operations across complex, high-risk environments. Proven track record in leading mission-critical operations, underwater tactical planning, combat diving and specialised maritime interventions.



## EDUCATION

- MSc

## CAREER PROFILE

- Indian Navy

## CERTIFICATIONS

- Business Management Executive Course from IIM, Bangalore

## EXPERIENCE SUMMARY

### Special operations leadership

- Led an elite Special Operations unit of 50 personnel, ensuring peak combat readiness, mission preparedness, and operational effectiveness in high-risk maritime environments.

### Quick reaction force training

- Trained and operationalised 22 Quick Reaction Teams under Eastern Naval Command, significantly enhancing rapid response capability, tactical preparedness, and force readiness.

### Marine commando & naval diver development

- Directed advanced training for Marine Commandos and Naval Divers, strengthening underwater combat capability, tactical precision, and mission execution standards.

### Security audit & vulnerability assessment

- Conducted comprehensive audits of highly sensitive naval bases, assessing infrastructure vulnerabilities, unconventional threat preparedness, and operational resilience while recommending strategic enhancements for stronger security architecture.

# NAVEEN KUMAR

+91 70068 29616 | naveen45717@gmail.com |in/major-naveen-kumar-sena-medal-gallantry-915a83225

**Logistics & Supply Chain professional with 14 years in the Indian Army, specializing in procurement, inventory, transportation, warehouse operations, and large-scale logistics, with proven expertise in leading teams and optimizing mission-critical operations in high-pressure environments.**



## EDUCATION

- B.A. – Public Administration
- PG Diploma – Defence Management
- PG Diploma – Supply Chain Management
- Diploma in Aeronautical Engineering

## CAREER PROFILE

- Indian Army

## AWARDS

- Sena Medal (Gallantry)

## CERTIFICATIONS

- Business Management Executive Course – Indian Institute of Management Bangalore

## EXPERIENCE SUMMARY

### Logistics & Supply Chain Management

- Managed end-to-end logistics operations supporting 80,000 personnel across multiple locations, overseeing procurement, warehousing, inventory, and transportation of ₹100+ Cr critical assets while optimizing supply chain efficiency and resource availability.

### Procurement and Inventory Management

- Managed 1,500+ inventory lines with high audit compliance and zero critical shortages, coordinating procurement, distribution, and maintenance support while streamlining logistics operations to reduce delays and resource wastage.

### Operations & Administration

- Led operational and administrative support for large teams in high-pressure environments, coordinating logistics for deployments and mission-critical operations while enhancing readiness through structured planning and resource optimization.

### Strategic Operations & Risk Management

- Executed logistics planning and risk mitigation strategies to ensure uninterrupted operational support during Operation Sindoor and Operation Snow Leopard, while ensuring compliance with safety, inventory, and operational procedures across all logistics functions

# NIKHIL RAJ V

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**Strategic Project & Operations Leader with 15 years of experience across project management, financial and logistics operations, delivering high-value outcomes. Known for driving process excellence, cost optimisation, technology-led transformation, and data-driven decision-making.**



## EDUCATION

- MBA – Operations
- PGD-Defence Management
- BTech-ECE

## CAREER PROFILE

- Indian Army

## CERTIFICATIONS

- PMP
- PSM
- Lean Six Sigma Black Belt
- JIRA, SQL, Excel & Tableau

## EXPERIENCE SUMMARY

### Strategic Project & Program Management

- Led enterprise scale program of procurement & deployment of advanced drone systems (INR 112 crore budget); achieved 9% cost reduction and 15% cycle-time improvement.
- Executed procurement & deployment of medium-range thermal imagers (INR 66 crore); securing 10% cost savings and 100% on-time delivery with 15% faster cycle.
- Directed multiple security infrastructure projects (INR 50+ crore); delivered 12% cost savings, 15% improvement in threat response.

### Operations Planning & Logistics Leadership

- Developed a benchmark logistics model for amphibious joint operations, cutting deployment timelines by 30%.
- Managed logistics for 9 artillery units and 2,000+ personnel in Jammu Sector ; achieved 15% reduction in logistics cycle time.
- Planned and executed logistics movement of 15,000 tons of ammunition during Operation SINDOOR, ensuring timely and secure delivery of mission-critical stores.
- Spearheaded air logistics for 1,500 personnel in Siachen Glacier, improving supply-chain efficiency by 20% and reducing air effort by 18%.

# NIKITA A NAIR

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**Logistics & Operations leader with 10+ years' experience driving execution in high-risk environments, aligning stakeholders, building teams, and delivering scalable outcomes through decisive, collaborative leadership.**



## EDUCATION

- Executive Post Graduate Diploma (PGD) - Logistics & Supply Chain Management & Defence Management & Strategic Studies
- Diploma in Foundation of Art and Design
- Bachelor's Degree in Psychology

## CAREER PROFILE

- Indian Army

## AWARDS

- GOC-in-C Commendation Card
- Assisted Prime Minister to hoist the flag on 75 th Independence Day Parade at Red Fort

## CERTIFICATIONS

- International Logistics Management Professional
- Advanced Petroleum Technology & Management

## EXPERIENCE SUMMARY

### Head of Supply Chain Operations

- Directed logistics operations for a high-altitude, inaccessible hub, managing ₹50 Cr+ inventory with zero loss while aligning stakeholders and strengthening vendor performance through disciplined execution.
- Led and developed a 20-member team, enhancing capability and resilience by deploying digital tracking and drone-based monitoring to improve supply chain visibility, responsiveness, and scalability.

### Senior Manager - Fleet Management

- Managed fleet operations for 20,000+ users across 300 vehicles, driving automation of workflows and grievance systems to improve service delivery, responsiveness, and user experience.
- Advised senior leadership while leading 350+ personnel, enhancing compliance, audit readiness, and cross-functional coordination through standardized processes.

### Senior manager - Supply Chain Operations & Administration

- Managed high-volume inventory with zero loss and full audit compliance, delivering ₹5 Cr cost savings by optimizing processes and strengthening supply chain efficiency.
- Led 120+ personnel and coordinated cross-border logistics (including Nepal Army), enhancing turnaround times, inventory protection, and vendor continuity through strong execution and stakeholder management.

# P SATYANARAYAN

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**An astute leader offering over 33 years of cross-functional expertise and a blend of technical prowess, managerial acumen and unwavering commitment. His career reflects a commitment to innovation, problem solving, synergising military precision with strategic thinking, to achieve results and resilience in challenging environment**



## EDUCATION

- BSc - NDA (JNU)

## CAREER PROFILE

- Indian Army

## AWARDS

- Chief of Army Staff - 2006 & 13
- Chief of Naval Staff - 2009
- Army Commander - 2016
- Govt of India - 2017

## CERTIFICATIONS

- MDP in Business Law : NLSIU Bangalore

## EXPERIENCE SUMMARY

### Project Management, Operations & Infrastructure Development

- Led a ₹5000 Cr, 1000-acre Naval Academy mega project from concept to completion; inaugurated by the Hon'ble PM and awarded by the Indian Navy.
- Commanded task forces delivering 2000 km of roads, 120 bridges, and 2 tunnels through multi-agency coordination, procurement, logistics, statutory clearances, and security.
- Managed ₹2000 Cr budget allocation and utilization through automation-driven oversight.

### Supply Chain & Logistics Management

- Directed procurement, induction, and replenishment across 83 locations spanning 1500 km.

### Human Resources Management, Training & Development

- Led HR operations for 10,000+ personnel, improving efficiency by 25%, reducing grievances by 20%, and enhancing workforce morale despite 20% manpower reduction.
- Managed pan-India organizational planning, recruitment, deployment, and career development for 50,000 personnel as Director (Organization), BRO.

# PAVAN APTEKAR

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**Dynamic senior management professional with 15 years of experience (including 2 years at Wipro Technologies) in large-scale operations, infrastructure programs worth INR 1,600M, HR governance, and logistics. Proven leader of 1,000+ personnel, skilled in risk management, compliance, and operational excellence.**



## EDUCATION

- B.Sc
- B.Tech
- MBA

## CAREER PROFILE

- Indian Army
- Wipro Technologies

## AWARDS

- GOC Romeo Force Medallion for exemplary Leadership
- Certificate of Appreciation : 2020 Punjab Flood relief.

## CERTIFICATIONS

- Management Essentials - IIM Shillong
- AI Driven Business leadership
- lean Six Sigma Green Belt
- Diploma - Counter Explosive & Bomb Disposal
- Leadership & Crisis
- Management Training

## EXPERIENCE SUMMARY

### Project Manager - Infrastructure & Construction Operations

- Orchestrated delivery of infrastructure projects valued at INR 1,600M+, ensuring quality standards across all phases and managed procurement operations worth INR 30M, including vendor selection and contract negotiation.
- Implemented governance frameworks to improve audit readiness and financial transparency.

### Senior Operations Manager - Strategic Operations

- Directed multi-location operations for teams ranging from 120 to 1,000+ personnel.

### Senior HR Head & Governance Lead

- Managed HR operations for 800+ personnel, focusing on recruitment and productivity training.

### Operations & Infrastructure Manager

- Reduced project costs by 15% via process optimization and improved timeline adherence by 10%.
- Increased team output by 30% through new performance management systems.

### Engineer Intern - Wipro Technologies

# PRABHAT VENUGOPAL

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**Aviation Training Leader/30 yrs IAF Navigator/6000+ Flying hrs/Flight Ops.Safety.Instructional Design/Transitioning to Leadership/Training Roles in Aviation & Aerospace and Corporate sector.**



## EDUCATION

- BSc,
- BMPDO IIM Bangalore
- AI for Business IIM Bangalore

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Commendation by Air Officer Commanding Eastern command
- Commendation by Air Officer Commanding Western command

## CERTIFICATIONS

- Navigation & Flight Ops -IAF
- Navigation Instructor - IAF
- Navigation Examiner - IAF
- Interviewing Officer -IAF
- Flight Safety Course -IAF
- Public policy in Defense & Foreign affairs Takshashila Institute

## EXPERIENCE SUMMARY

### Strategic Planning & Project Management

- 30 years of commissioned service leading teams in high-stakes, time-critical aviation operations. Proven decision-making under pressure, with end-to-end accountability for safety, airworthiness, and operational readiness. Currently pursuing Executive Education in Business Management & AI at IIM Bangalore – bridging military command experience with corporate strategy

### Talent & Assessment

- Interviewing Officer for aircrew selection, applying structured evaluation frameworks. Shaped entry-level talent pipelines and developed leadership capability across multiple career stages – 6,000+ flying hours across diverse platforms.

### Training, Capability Building & Development

- Navigation Instructor and Qualified Navigation Examiner with IAF-endorsed authority to certify operational competence. Designed and delivered training programmes; evaluated crew performance across operational squadrons

# PREETHI KANNAN

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**Project Management & Technical Operations Leader with 14 years in the Indian Army's EME Corps, delivering complex programmes across electro-mechanical systems, armoured vehicle fleets and large-scale procurement. Specialist in end-to-end project delivery, supply chain optimisation, digital transformation and cross-functional team leadership in high-stakes environments.**



## EDUCATION

- PGD - Defence studies
- BE - Electrical and Electronics Engineering

## CAREER PROFILE

- Indian Army

## AWARDS

- General officer commanding in- chief commendation

## CERTIFICATIONS

- PMP - pursuing

## EXPERIENCE SUMMARY

### Technical Project Management & Operations

- Led end-to-end technical programmes across electro-mechanical systems, armoured vehicle fleets and signal communication equipment. Improved operational availability by 37% and commanded 500+ personnel across high-stakes deployments in J&K and Punjab.

### Procurement & Inventory Management

- Managed large-scale procurement of hardware, software and military equipment across multiple postings. Eliminated INR 25 Crore in dead stock through structured ABC and VED inventory rationalisation – improving logistics efficiency by 12%.

### Workforce Administration & Industrial Relations

- Administered Industrial Relations for 500+ military personnel and civilian employees across counter-insurgency and peace postings. Established COVID Cell with zero operational disruption; organised 10+ welfare events for personnel and families.

### Institutional Leadership & Innovation

- Headed administration and operations at the Military College of EME, Secunderabad. Managed procurement for 100+ projects, established the Ideas & Innovation Hub and spearheaded smart classroom infrastructure conversion.

# PRIYANKA BANSOD

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**Indian Army Signals officer with 14 years' leadership in communications, operations, and electronic warfare. Skilled in strategic planning, administration, troop management, infrastructure development, and delivering mission-critical results under pressure.**



## EDUCATION

- B.E-Electronics & Telecommunication

## CAREER PROFILE

- Indian Army

## AWARDS

- Chief of Integrated Staff Commendation Card (CISC)

## CERTIFICATIONS

- Business Management Executive Course from IIM, Bangalore

## EXPERIENCE SUMMARY

### Military experience & leadership

- Commanded troops in key leadership roles spanning manpower management, strategic planning, and administration.
- Led structured initiatives to enhance troop welfare, morale, and overall unit effectiveness.

### Technical expertise & operational exposure

- Expertise in communication systems, network management, interception operations, and electronic warfare
- Executed mission-critical tasks ensuring secure connectivity and supporting network disruption/jamming operations

### Organizational & infrastructure contributions

- Led large-scale events and organizational activities with strong planning and execution capabilities
- Contributed to infrastructure development through systematic planning, coordination, and implementation

### Strengths & work approach

- Disciplined and result-oriented, with consistent performance under pressure
- Maintains high operational readiness and performance standards

# PUSHPENDRA KUMAR

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**Experienced Indian Army officer with 14 years in strategic leadership, HR, logistics, compliance, and operations management, leading large teams, optimizing processes, managing critical assets, and driving organizational efficiency in high-pressure environments.**



## EDUCATION

- MA - Political Science
- LL.B.
- PGD - Defence Management and Strategic Studies

## CAREER PROFILE

- Indian Army

## CERTIFICATIONS

- Cert - PMP (Pursuing)
- Certification course on POSH (Pursuing)

## EXPERIENCE SUMMARY

### Strategic Leadership

- Indian Army officer with 14 years of experience leading large-scale operations and cross-functional teams of up to 980 personnel in demanding environments.

### Human Resources & Training

- Led recruitment, training, mentoring, and welfare initiatives for 500+ personnel, strengthening leadership development and organizational effectiveness.

### Logistics & Administration

- Managed logistics, procurement, warehousing, and multi-crore assets with strong focus on accountability, optimization, and operational efficiency.

### Risk & Process Excellence

- Conducted compliance audits and implemented digitization initiatives that enhanced administrative efficiency and process effectiveness.

# RAJALINGAM NAGAPPAN

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**A naval veteran offering disciplined leadership, maritime operations experience, teamwork, HR and security expert, technical—telecom skills, and strong work ethic; adaptable, reliable, and ready to transfer military expertise to corporate leadership roles.**



## EDUCATION

- PGD-SATCOM
- MSc-Telecom
- BSc-Naval Science

## CAREER PROFILE

- Indian Navy

## AWARDS

- Flag Officer Commanding-in-Chief

## CERTIFICATIONS

- Advanced Yoga Instructor (Sivananda Tradition)

## EXPERIENCE SUMMARY

### Executive Officer, Chief Security Officer and Chief Administrative Office

- Trained and built effective team to meet operational requirement of SATCOM and VLF communication at Kattabomman
- Ensured safety and security of Inventories houses in the 3000 plus acres of real estate through electronic and physical measures
- Conduct structured modules on leadership, physical readiness to meet OPS requirement

### Officer-in-Charge Communication Network Centre Chennai

- Headed a team to build and sustain Communication networks in various Spectrums like V/UHF, HF and SATCOM
- Managed a Naval Communication Network Centre to Support Tamilnadu and Puducherry Naval Area Operations

### Staff Officer Communication at HQ ENC

- Oversaw comprehensive communication networking programs including setting up of OFC networks, incorporating security measures including physical security, information security and inspections, ensuring strict regulatory compliance.

# RAMESH APPASAHEB PATIL

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**36 Years IAF Domain Expertise Spanning mission-critical avionics software engineering, radar/communication systems manufacturing & repair, mainframe administration, cybersecurity, and aerostat/UAV operations. Implemented CMMI Level 3, DO-178B, and ISO-certified quality frameworks.**



## EDUCATION

- BE(CS)
- BE (IETE -Electronics)
- MBA ( Cyber Security)- gold medal

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Chief of the Air staff

## CERTIFICATIONS

- PMI
- Oracle
- Unix Internals
- IT auditing

## EXPERIENCE SUMMARY

### Chief of Planning and Production

- Base repair Depot: Manufacturing and repair of energy systems, aircraft systems, IT systems

### Project Management Officer

- Implemented CMMI level 3 , Do-178b practices at SDI.
- Directed full software life cycle for mission critical Avionics software of fighter fleets , assembly/C language implementation for real time systems of mission critical avionics suites of fighter fleets

### Joint Director ( Aerostat and Data fusion systems)

- Handled 14000+ cr projects for Aerostats , radars , data fusion systems right from inception till implementation as per DPP and DPM Guided Pinaka Precision Strike Program(Industry & Market Interface)

### Operational head software systems

- Implemented operational Software and cyber security for south western sector
- Member of IT policy formulation team of IAF

# RATI BHARGAVA

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**Veteran leader with 15 years' experience in risk, compliance, cybersecurity, and enterprise programs, strengthening governance, driving transformation, and delivering measurable outcomes in complex, time critical environments.**



## EDUCATION

- PGD-Defence & Strategy
- Masters in Personal Management

## CAREER PROFILE

- Indian Army

## AWARDS

- GOC-in-C Commendation Card

## CERTIFICATIONS

- ISO/IEC 27001: Lead Auditor

## EXPERIENCE SUMMARY

### Cybersecurity & operational leadership

- Army veteran with 15 years of experience in cybersecurity, information security, and risk management
- Managed multi-location operations with 100+ personnel, ensuring secure and efficient IT environments
- Secured IT infrastructure worth ₹40 crore across 4 units with zero security breaches
- Led 20+ risk assessments and handled 10+ security incidents effectively
- Conducted 25+ compliance reviews and investigated irregularities worth ₹12 crore, preventing losses of ₹4 crore
- Directed programs worth ₹25 crore, improving timelines by 25% and efficiency by 15-20%

# RAVI GUPTA

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Seasoned Leader & People Manager with 21 years of service, with the Indian Naval Special Forces (MARCOS). Operations and Project leadership with enterprise security know-how. Track record of building high-performance teams, driving organisational resilience and commanding complex, multi-location operations.



## EDUCATION

- M.Sc.-Psychology
- PGD-HRM
- BSc

## CAREER PROFILE

- Indian Navy

## AWARDS

- Commander-in-Chief (ANC) commendation

## CERTIFICATIONS

- PMP - PMI
- Digital Supply Chain Management - Pursuing
- Risk Management Expert - Six Sigma Academy Amsterdam

## EXPERIENCE SUMMARY

### Chief instructor & president - command security audit board

- Led security governance and audit oversight for strategic training infrastructure, ensuring compliance and risk mitigation
- Headed Learning & Development, designing leadership and competency-based training frameworks
- Mentored cross-functional teams, aligning performance development with organizational objectives
- Advised senior leadership on risk exposure, compliance posture, and capability modernization

### Second-in-command (strategic operations)

- Directed end-to-end relocation of a strategic unit from Vizag to Bangalore
- Managed organizational transition, workforce realignment, and stakeholder integration with zero operational disruption

### Head - special operations & maritime coordination

- Led tri-services operational coordination across strategically critical geographies

### Executive officer (deputy operations head)

- Oversaw operations, administration, compliance, and asset management of a commissioned naval platform

# RAVJEET SINGH

+91 9729256621 | ravjeet12@yahoo.com | in/ravjeet-s-75613b21

DGM Transformation at DP World India, driving EBITDA delivery and logistics transformation across Contract Logistics, Freight Forwarding and Customer Experience. Colonel (Retd), Indian Army – 25 years leading operations at scale across budgets of ₹6,500 Cr, teams of 2,100+, and international assignments including the Embassy of India, Tajikistan.



## EDUCATION

- PGP Strategic Studies
- M Sc Defence Studies
- BA Economics

## CAREER PROFILE

- DP World India (Transformation Office)
- Indian Army, Colonel (Retd)

## AWARDS

- DP World Champions Award (Top 10%, 2025)
- Higher Command Wing Medal (Top 3/100)
- VCOAS · Army Cdr · CDS Commendations

## CERTIFICATIONS

- Gen AI for Business - Microsoft Azure Open AI
- Certified Business Continuity Professional
- Certified Scrum Master

## EXPERIENCE SUMMARY

### Logistics & Supply Chain Transformation

- Exceeded EBITDA target by 37% (₹3.7 Cr vs ₹2.7 Cr) at DP World through pipeline discipline and multi-agency coordination.
- Drove transformation saving ₹8.8 Cr (74 positions); reduced turnaround by 33% and achieved ₹2.8 Cr in cost savings.

### Programme Governance & Strategic Operations

- Designed daily governance cadence across Contract Logistics, Freight Forwarding and CX at DP World; deployed GenAI (Azure OpenAI) to accelerate analytics and decision-making.
- Implemented 5-year strategy achieving 15% growth (from -5%); revived ₹150 Cr stalled projects on time and within budget.

### Leadership, Crisis Management & Global Engagement

- Managed ₹6,500 Cr assets with 10% cost reduction; coordinated COVID-19 response for 150,000 personnel – zero fatalities.
- Managed partnerships with 3 UN entities and 18 Embassies; restructured \$15M budgets; directed training for 2,100 officer cadets.

# SAMEEKSHA RANA

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Led enterprise-scale cybersecurity operations, executing audits, strengthening controls, and ensuring full compliance. Delivered resilient, secure networks with zero incidents across distributed, high-risk environments and mission-critical infrastructure.



## EDUCATION

- B. Tech - ECE
- PGDM in Defence Management and strategic studies

## CAREER PROFILE

- Indian Army

## CERTIFICATIONS

- Certified Information Systems Security Professional (CISSP) - Under Preparation
- Middle Level IT Course Military College of Telecommunication Engineering, 2020

## EXPERIENCE SUMMARY

### Cyber operations & threat mitigation

- Achieved 100% cyber compliance for 7,000 users through new SOPs & awareness programmes; zero violations during tenure.
- Conducted first-of-its-kind cyber audit of a large scale network - 400+ endpoints; implemented rigorous security controls.
- Identified CII & developed a Cyber Incident Management Plan (CIMP) as an Army pilot project; adopted as standard template.

### Network security & telecom infrastructure

- Oversaw ₹200 Cr network operations & guided ₹900 Cr three-area expansion with BSNL; 99.9% uptime with zero cyber violations.
- Led ₹4000 Cr network rollout across 11 States/UTs, 883 personnel, 142 sites - cyber-compliant infrastructure end-to-end.
- Led network enhancements reducing decision latency from 4 hrs to 5 min (~98% improvement), led 100+ technical staff improving fault isolation and SOPs

### Secure Communications & Strategic Systems

- Led ₹80 Lakh upgrade of a critical govt facility, strengthened IT infrastructure and cyber posture while managing ₹2 Cr+ annual facility budgets.
- Managed secure communications for COAS, VCOAS and India's top military leadership - ensuring mission-critical connectivity and zero downtime, ensured Communications & Cyber compliance for Republic Day, Independence Day, and Army Day

# SANDEEP SURESH NAIK

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Decorated Naval Air Operations Officer with 34+ years of high-stakes strategic stewardship in Senior Operations, HR, and Training within the Indian Navy. Proven expertise in large-scale human resources management, tactical mission planning, and high-stakes aviation training.



## EDUCATION

- MSc Air Operations
- BSc Physics

## CAREER PROFILE

- Indian Navy

## AWARDS

- Chief of Naval Staff Commendation
- Commander in Chief, SNC Commendation
- Commander in Chief, ENC Commendation

## CERTIFICATIONS

- Qualified Navigation Instructor
- Aviation: Certified Powered Hang Glider Instructor and Qualified Skydiver.

## EXPERIENCE SUMMARY

### Senior Administrative & Quality Leadership

- Spearheaded comprehensive quality audits and compliance frameworks for naval aviation standards.
- Directed instructional design and operational oversight for multiple aviation training schools.
- Collaborated with DRDO to monitor and fast-track critical Naval projects, aligning technical development with operational needs.
- Chief Executive Officer | Naval Air Station
- Served as primary lead for a major Air Station, overseeing HR, Security, and Logistics for 1,500+ personnel.
- Managed base infrastructure and physical security, ensuring 100% operational readiness.

### Chief Operations Officer | Aircraft Carrier & Air Base

- Directed complex mission planning and flight operations on an Aircraft Carrier.
- Managed air traffic and emergency protocols as the Operations Officer of a primary Air Base.
- Served as Second-in-Command of a Warship, responsible for tactical execution and crew management.

- Avid Cyclist with 40,000+ km recorded

# SATHISH KUMAR PILLAI

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Accomplished senior executive leader with over three decades of distinguished service in the Indian Air Force. Expertise in technology transformation, strategic program management, and enterprise communication infrastructure.



## EDUCATION

- MTech
- Aeronautical Engineering
- B.E-Computer Science

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Commendation by Chief of Air Staff
- Commendation by Air Officer Commanding in Chief, Eastern Air Command

## CERTIFICATIONS

- Basic Information Warfare
- Strategic Management, AIMA

## EXPERIENCE SUMMARY

### Command Signals Officer (Air)

- Policy design, SOP Formulation, and stakeholder engagement for communication infrastructure across IAF's training establishments.

### Director Operations (SATCOM)

- Directed ₹1500+ Cr SATCOM modernization program, driving program governance, contracts management, and enterprise-scale transformation.

### Station Commander & Director (SATCOM-Network Management Centre)

- KPI development, strategic workforce planning and administration for 500+ personnel and infrastructure.

### Command Staff Appointment (Eastern Air Command)

- Policy design, crisis management, and resource management ensuring operational readiness.

### Joint Director (Indigenous Development of IACCS)

- Spearheading strategic road mapping, capital allocation, and system design for India's C4ISR project, engaging MoD and industry stakeholders for phased development.

# SENTHIL ANAND

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Senior cybersecurity and IT infrastructure leader with 21+ years in the Indian Army, specializing in SOC operations, cyber defense, and enterprise security, driving resilient, secure, mission-critical systems.



## EDUCATION

- Senior Defence Management Program
- Junior Defence Management Program
- B.E-ECE

## CAREER PROFILE

- Indian Army

## AWARDS

- Corps Commander Appreciation
- Ranked #1 among Technical Officer trainee and awarded Gold Medal
- Ranked #1 and awarded Silver Medal - Corps of Signals

## CERTIFICATIONS

- CISSP
- Information Warfare Course
- Intelligence Staff Course

## EXPERIENCE SUMMARY

### Director - strategic IT & cyber security leadership

- Led a 500+ IT and cybersecurity workforce, managing secure network operations across ~800 sq km in complex terrain.
- Directed Network for Spectrum (NFS) execution, establishing 15 access nodes and enabling secure connectivity for 1,500+ endpoints.
- Architect of multi-layered cyber defense (firewalls, IDS/IPS, VLANs, SIEM), reducing cyber violations by ~50%.
- Oversaw 24x7 SOC/NOC operations for 4,000+ users, strengthening monitoring, incident response, and resilience.
- Managed IT assets worth ~₹1.2B, ensuring ~99.9% availability and optimal utilization.

### Deputy director - intelligence & cyber crime investigation

- Led cyber crime investigations and digital forensics, uncovering threat patterns and vulnerabilities.
- Enabled intelligence-driven operations to strengthen cybersecurity posture and risk mitigation.
- Coordinated with multi-agency stakeholders to enhance investigative efficiency and response capability.

# SHILPI

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**Indian Army EME Officer with 14 years of experience in operations management, administration, human resource coordination and liaison with civil organizations. Skilled in project coordination, team leadership, operational planning, and maintaining high operational readiness in dynamic environments. Seeking opportunities in project management and school administration.**



## EDUCATION

- B.Tech - Computer Science
- M.Tech - Software Engineering (pursuing)

## CAREER PROFILE

- Indian Army

## CERTIFICATIONS

- Business Management programme for Defence Officers IIM Bangalore

## EXPERIENCE SUMMARY

### Operations & Administration

- Managed complex operational and administrative responsibilities in dynamic, high-pressure environments, ensuring seamless coordination, disciplined execution, and mission continuity. Oversaw daily operations, resource utilization, compliance, documentation and process optimization while maintaining efficiency under demanding conditions. Demonstrated strong organizational leadership in streamlining workflows and supporting strategic objectives.

### Human Resource Management

- Led diverse teams across multiple functions, driving manpower planning, workforce allocation, performance oversight, and team development. Managed personnel administration, task delegation, conflict resolution and capacity building to ensure productivity, morale, and operational effectiveness while aligning human resources with organizational priorities.

### Coordination & Planning

- Sustained high operational readiness through strategic planning, cross-functional coordination, and proactive stakeholder engagement. Facilitated inter-department collaboration, synchronized resources and executed structured plans to achieve organizational goals, ensuring timely decision-making.

# SHIVANI THAPA

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**13+ years of experience across Operations, HR and Administration. Skilled in Strategic Planning, Logistics, Security, Infrastructure Development and Event Management while delivering mission critical results.**



## EDUCATION

- B.Tech (Civil)
- B.Sc

## CAREER PROFILE

- Indian Army

## CERTIFICATIONS

- Business Management programme for Defence Officers IIM Bangalore

## EXPERIENCE SUMMARY

### Operations program manager

- Planned and coordinated movement of 150+ personnel managing the logistics and transport amidst remote areas and harsh terrain of North East and J&K.
- Ensured timely deployment, sustainment, and operational readiness through meticulous route planning, resource allocation, and risk mitigation in challenging environments.
- Liaised with multiple agencies and support units to streamline transportation, supply chain continuity, and mission-critical administrative coordination under demanding field conditions.

### HR and Administration

- Directed HR Operations for 300+ personnel including manpower planning to drive workforce efficiency and professional growth
- Led recruitment, training, skill development and performance management of 900+ Agniveers.
- Planned and managed projects for Infrastructure Development and Community Building.

# SHWETA RAGHAV

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**PMP-certified, Lean Six Sigma Green Belt and IIM Shillong alumna with advanced management acumen, offering translational leadership and measurable business results in complex corporate environments.**



## EDUCATION

- MTech-Quality Management
- MTech-Aeronautical Engineering
- BTech-ECE

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Air Officer Commanding-in-Chief Commendation

## CERTIFICATIONS

- PMP-PMI
- LSSGB
- Management essentials
- Leadership Training & Behavioural Sciences

## EXPERIENCE SUMMARY

### Principal program manager

- Led ₹2,000+ crore radar and surveillance modernisation, improved availability to >99%, reduced MTTR by 25%, cut O&M costs by 15-20%, optimised procurement and upskilled 115+ personnel while driving vendor governance and risk mitigation.

### Senior program manager

- Directed 90+ professionals managing ₹1,000+ crore assets, sustained >98% uptime, ensured crisis readiness, protected ₹25+ crore critical assets and maintained operational continuity during COVID-19.
- Led 15-member rapid response teams in extreme weather and high-risk operational environments, ensuring uninterrupted mission delivery and safeguarding strategic systems through proactive risk management.

### Program manager

- Governed end-to-end asset management for 2,000+ firearms and ammunition with 100% compliance while leading operational fleet deployment and logistics execution.
- Led technical workforce, modernised legacy systems, delivered 100% radar readiness and executed secure IT and defence communication infrastructure projects.

# SONU KUMARI CHOUDHARY

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**An accomplished Naval Officer with 13 years of experience in Air traffic Control and Airspace management.**



## EDUCATION

- MA - Psychology
- BSc- Electronics

## CAREER PROFILE

- Indian Navy

## AWARDS

- Commendation of C-n-C (South)
- Appreciation Badge of FOGNA

## CERTIFICATIONS

- Business Management programme for Defence Officers IIM Bangalore

## EXPERIENCE SUMMARY

### Project management

- Delivered ₹180+ Cr runway resurfacing project on time with seamless execution.
- Served as Project Officer for ₹300 Cr MAFI programme (TASL) across 4 naval air stations.
- Developed and managed annual budgets (>₹2 Cr) for airport operations and capital works across 3 airfields.

### HR & administration

- Led 300+ personnel, managing records, performance, discipline, grievance handling, and welfare.
- Designed induction and competency programmes, reducing certification timelines by 20%.
- Collaborated with senior leadership to implement SOPs and HR policies aligned with naval standards.

### Operations management

- Ensured incident-free air traffic surveillance across fighter, rotary, MR, and civil aircraft.
- Managed operations at joint-user airfields (Goa & Visakhapatnam), maintaining safety and efficiency in complex environments.

# SRINIVAS GARIMELLA

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Results driven executive with 22+ years in the Indian Navy, IIT/IIM credentials, leading complex engineering programs, strategic projects, and institutional training with adaptive leadership for high reliability industries.



## EDUCATION

- MTech
- PGDMS

## CAREER PROFILE

- Indian Navy

## AWARDS

- C-in-C Commendation-2006 & 2014

## CERTIFICATIONS

- Marine Specialisation Course
- PMP, PMI - Pursuing

## EXPERIENCE SUMMARY

### Head of training & development

- Led a naval training institution managing ₹1,200+ Cr assets with 50+ personnel.
- Trained 900+ officers and 3,500 trainees through structured leadership programmes.
- Introduced simulation and e-learning, enhancing training efficiency and operational readiness.

### Head of engineering operations

- Commanded engineering operations during a 128-day deployment, coordinating with 15 navies
- Delivered dry dock refit 15% ahead of schedule with full safety compliance

### Head of industrial operations & Fleet maintenance

- Delivered 18 warship refits on schedule under tight resource constraints.
- Enabled in-house 24,000-hour maintenance capability and introduced fleet-wide waste management systems.

### Facilities head & director - member services

- Managed 50+ staff ensuring 24/7 operations with zero incidents
- Expanded events from 3 to 12 annually; executed 800+ VIP Navy Ball seamlessly

# SUBHRANS SINGH

+91 8971947877 | subhforwork@gmail.com | in/subhranssingh

PMP-certified professional and Indian Army officer (Major) with 12+ years of leadership experience in Project Management, Operations and Logistics & Supply Chain. Delivered ₹80+ crore of projects on time, generating ₹5+ crore in savings through cost control, contract governance, and supply chain optimization.



## EDUCATION

- B.E-Civil
- PGD - Defence Management

## CAREER PROFILE

- Indian Army

## AWARDS

- DGBR Commendation Card
- Appreciation Medallion (Op Sindoor)

## CERTIFICATIONS

- PMP, PMI - 2025
- Lean Six Sigma Green Belt (KPMG) - Pursuing

## EXPERIENCE SUMMARY

### Engineering planning officer (senior project & operations manager)

- Led ₹17.64 Cr infrastructure project near LAC with full lifecycle ownership from planning to commissioning
- Managed contracts, procurement, logistics, and resources, delivering ₹1.2 Cr cost savings

### Company commander (senior operations manager)

- Led a 225-person unit, improving deployment efficiency by 10%
- Re-engineered manpower utilization, boosting workflow efficiency by 25% and reducing costs by 12%

### Officer-in-charge - Border Roads Organization (project & supply chain manager)

- Executed ₹66 Cr road projects (51.1 km), managing procurement, vendors, and logistics
- Achieved ₹4 Cr cost savings through contract optimization and resource redeployment
- Ensured timely project delivery in challenging terrain and operational conditions

# SUHAS MALANNAVAR

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A high-impact leader with 13+ years driving operations across INR 20+ crore portfolios, 300+ personnel, and 95%+ readiness — now bringing that edge to corporate leadership.



## EDUCATION

- B.E-ECE
- PGD-Defence Management

## CAREER PROFILE

- Infosys Tech Ltd
- Indian Army

## CERTIFICATIONS

- PMP
- Agile Essentials
- CMT-I
- Advanced course in radar systems, MCEME
- AI Prompt Engineering
- NISM(RA) Pursuing

## EXPERIENCE SUMMARY

### Operations & Asset Management

- Operational Readiness: Directed technical operations of a brigade-size air defence formation, sustaining 95%+ mission readiness of radar systems, guns and vehicle fleets across all operational cycles.
- Preventive Maintenance: Implemented structured maintenance improving uptime by 20% across 5+ multi-location deployments.
- Greenfield Setup: Spearheaded end-to-end setup of a newly raised air defence unit covering induction, training and mission deployment.

### Logistics & supply chain

- Inventory Control: Oversaw end-to-end inventory of 1500+ critical spares and classified equipment with strict audit accountability and achieved zero major observations across all inspections.
- Supply Chain: Streamlined procurement and distribution flows to ensure 95%+ availability to subordinate units; managed OEM coordination for 3+ system upgrades and augmentation projects.

### Team leadership & development

- Large-Team Command: Led and mentored multi-disciplinary teams of 300+ personnel across functions.
- Training & Upskilling: Designed and delivered hands-on training programmes for 4+ complex legacy systems, improving team self-reliance and reducing dependency on external support by 30%.
- Extreme-Environment Leadership: Commanded a 30-member team at Siachen Glacier (5,400m altitude), the world's highest battlefield, maintaining operational effectiveness under extreme conditions.

# A K SHIVSULABH NAMBIAR

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A Legal and Governance Advisor with 10+ years of experience in the Indian Army's Judge Advocate General (JAG) branch, advising senior military leadership on compliance, regulatory risk, administrative law and HR-related matters. Trusted to manage large-scale litigation portfolios and represent the Union of India across High Courts and tribunals, while delivering practical, risk-aware legal advice.



## EDUCATION

- BBA.LL.B ( Specialization in Corporate Laws)
- LLM (Likely Completion in 2027)
- PGDM in Defense and Strategy Management

## CAREER PROFILE

- Indian Army

## AWARDS

- GOC -in-C Commendation Card for Distinguished Service

## CERTIFICATIONS

- Certificate in Corporate Governance , Certified Labour Law Analyst
- Certificate in Public Policy

## EXPERIENCE SUMMARY

### Assistant Adjutant General (Legal)

- Drafted 50+ governance, compliance and crisis-response policies covering investigations, grievance handling, evidence management and digital compliance.
- Managed 1,000+ complaints and 700+ inquiries across HR, vigilance, fraud and land matters while advising senior leadership on high-stakes litigation and regulatory risk.

### Officer in Charge (Legal)

- Served as single-point legal advisor to senior leadership on governance, compliance, vigilance, administrative and land-related matters.
- Managed 800+ litigation cases and supported high-profile land restitution matters through coordination with the Solicitor General's office and external counsel

### Assistant Adjutant General (Legal)

- Resolved 600+ legacy legal and human rights cases through evidence-based assessment, jurisdictional review and structured legal oversight.
- Led 300+ inquiries and managed 150+ personnel in a high-risk environment, ensuring legal compliance, operational continuity and risk mitigation.

# SUMIT KAPUR

+91 9146090641 | sumitkapur@gmail.com | in/sumit-kapur

**Precision-driven operations ,supply chain and security leader with proven infrastructure delivery across complex multi-site portfolios, zero breaches and significant cost optimization, built for high accountability environments.**



## EDUCATION

- BTech-Civil
- B.Sc-Physics

## CAREER PROFILE

- Indian Army

## AWARDS

- Appreciation Letters
- Featured in UNMISS broadcast

## CERTIFICATIONS

- Lean Six Sigma Green Belt – Ernst & Young
- Climate & Disaster Risk Mgmt for Infrastructure

## EXPERIENCE SUMMARY

### Project manager office (PMO)

- Served as regional Chief of Staff across Deccan & Southern India, leading operations, PMO, supply chain, stakeholder coordination, talent development, and process optimization while reducing delays by 20%.

### Deputy director, security & operations

- Directed security, infrastructure, HR, fleet, and supply chain operations across high-value facilities, improving forecasting accuracy, reducing costs, boosting productivity, and maintaining full compliance.

### Deputy project manager, operations & supply chain

- Led ₹55Cr UN and ₹35Cr strategic infrastructure projects in conflict zones and extreme terrain, delivering on time with zero safety incidents while optimizing logistics and operational readiness.

### Core strengths

- Expertise in large-scale operations, strategic planning, PMO leadership, logistics, infrastructure, security governance, workforce development, stakeholder management, and mission-critical execution across global and high-risk environments.

# SUNIL RAJ

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**Strategic Planning & Project Management leader with expertise in procurement, contract management, supply chain & logistics, transformation, process audit, learning & development, GeM & PM Gatishakti.**



## EDUCATION

- Business Management - IIM Bangalore
- MDP-Marine Logistics - GSV
- Executive Prog, Procurement & Contracts - IIM-Ahmedabad
- MBA

## CAREER PROFILE

- Indian Air Force

## AWARDS

- Commendation by the Chief of the Air Staff
- Cat A in Professional Excellence
- Gold Certified GeM Operations

## CERTIFICATIONS

- PMP
- CPSM
- PDPP
- MicroI certified consultant

## EXPERIENCE SUMMARY

### Strategy Planning, Project Management, Transformation

- Led IAF's first maritime logistics transshipment as Project Director bridging critical capability gap delivering 50% cost reduction 4X uplift achievement.
- Conceptualized and authored the future operational strategic roadmap for zonal SCM logistics transformation architecture framework model.

### Procurement, Contracts, GeM Governance

- Managed INR 430M portfolio, renegotiated contracts delivering INR 14M savings, improved vendor framework by 25%, reduced delays by 20%.
- Established IAF GeM Cell enabling INR 200M compliant procurement, on boarding 15000 vendors in 18 months driving digital transformation.

### Logistics Operations & Supply Chain

- Transformed SCM operations across 300+ units achieving 31% cycle time reduction & INR 45M efficiency gains managing 100000+ SKUs INR 8000M.

### International Negotiations & Government Engagement

- Concluded agreements with 5 nations via MEA & MoD, delivering USD 3.2M bilateral savings, engaged MoD /MoF for apex policy engagement.

# SUPANDEEP SINGH

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Senior Air Force officer with 32 years of experience spanning Aerospace Capability Development, Risk & Threat Oversight, Intelligence Exposure, Operational and Crisis Governance, Program Management and Capital Oversight of ₹7,000 Cr in Induction and its Operational Governance.



## EDUCATION

- PGD-Operations Management
- B.Sc-Electronics

## CAREER PROFILE

- Indian Air Force

## AWARDS

- GOC-in-C Northern Command
- AOC-in-C Training Command

## CERTIFICATIONS

- Performance Review of Subordinates (Appraisal Workshop)
- Trainer on swarm UAS operations

## EXPERIENCE SUMMARY

### Senior Flying Training Officer, HQ Training Command

- Maintaining oversight of premiere institutions - Flying Instructors' School and College of Air Warfare.
- Carrying out project management of an induction of trainer aircraft worth ₹7000 Cr.
- Steering procurement governance of a war gaming simulator worth ₹98 Cr.

### Commanding Officer, Maritime Air Operations (East)

- Coordinated and executed maritime air operations in peninsular India, which included, simultaneous operations into Indian Ocean, Arabian Sea and the Bay of Bengal.

### Chief Operations Officer, National Defence Academy

- Maintained Operational Governance of ₹1000 Cr+ assets. Ensured safe flying environment, planning and execution of Flying and Ground Training of 184 ab-initio Air Force trainees per year.

### Ops-I, AOC Jammu, Kashmir & Ladakh (JK&L)

- Planned and executed Fighter, UAV, RADAR and Inter-organizations operations in JK&L.

### Commanding Officer / Flight Commander

- Induction and maintained Operational control of swarm Unmanned Aerial System project worth \$100 million.

# TARNBIR SINGH MINHAS

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Transformation and operations leader with 23+ years of experience driving large-scale change, building high-performing teams and delivering measurable outcomes in complex, multi-stakeholder environments. Proven track record spanning global logistics, strategic management and operational transformation.



## EDUCATION

- MBA HR
- Diploma - Disaster Management & Corporate Security
- Diploma - Educational Management
- Diploma - Network-Centered Computing

## CAREER PROFILE

- Indian Army

## AWARDS

- Army Commanders Commendations on multiple occasions

## CERTIFICATIONS

- Emerging Technology in combat vehicles
- Business Management Programme, IIM B

## EXPERIENCE SUMMARY

### Strategic Leadership | Technical Advisor | Business Development

- R & D for DRDO including conduct & evaluation of trials.
- Guiding Industry Development partners and fostering collaborations.
- Reduced project timelines by 6-9 months through data-driven decisions.
- Negotiated sourcing for major projects - balancing cost, quality, and lead time.

### Administration | Security | Training | Global Engagement

- Directed Administration, security, infrastructure, HR across high-value facilities, audits improving forecasting accuracy, reducing costs & boosting productivity.
- Designed & delivered training programmes for establishments of 2,500+ personnel, improving team self-reliance and reducing external dependency by ~20%

### Project Management | Operations | Supply Chain | Risk Management | Logistics

- Developed benchmark logistics model, cutting deployment timelines by 30%.
- Managed logistics for 2,000+ personnel; achieved 15% reduction in logistics cycle.

# TARUN KUMAR SINGH

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Naval Architect with 11 years at Naval Headquarters, New Delhi, specializing in high-value contracts and program management, experienced in maritime platforms, acquisitions, stakeholder coordination, negotiation, and risk management in environments.



## EDUCATION

- MTech
- Masters
- BTech

## CAREER PROFILE

- Indian Navy

## CERTIFICATIONS

- Business Management Programme for Defence Officers, IIM Bangalore

## EXPERIENCE SUMMARY

### Senior naval architect & defence acquisition leader

- Led ₹2,900 crore capital acquisitions at Naval Headquarters, managing end-to-end defence procurement, contract formulation, vendor negotiations, and ₹5,000+ crore RFI/RFP processes in compliance with DPP and GoI frameworks.

### Strategic submarine programme manager

- Spearheaded ₹25,700 crore Scorpene Class Submarine project management, resolving critical delays within a complex India-France Government-to-Government contractual structure.

### Warship design, quality assurance & modernisation

- Delivered expertise across submarine design, shipyard quality assurance, and naval vessel repair and modernisation while leading a workforce of nearly 1,000.

### Defence procurement & stakeholder coordination

- Managed advanced maritime platform programmes and large multi-stakeholder projects, with expertise in contract negotiation, stakeholder alignment, and risk management for complex defence environments.

# TEJAS KRISHNA WAGHCHOURE

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Seasoned and distinguished Judicial/ Legal Officer from the Indian Army's Judge Advocate General's Department with 14+ years' experience advising senior leadership. Expert in aligning legal strategy with business objectives, internal discipline, end-to-end contract lifecycles & policy implementation/interpretation.



## EDUCATION

- MBA-HR
- Company Secretary Executive
- LLB
- PGD-Defence Management
- Diploma-Cyber Laws
- Diploma-Labour Laws

## CAREER PROFILE

- Indian Army

## AWARDS

- Commendation for Professional Excellence by General Officer Commanding in Chief, Central Command

## CERTIFICATIONS

- Certificate Course on POSH
- Independent Director - The Institute of Company Secretaries of India

## EXPERIENCE SUMMARY

### Strategic HR leadership

- Led MoD litigation strategy across 9,000+ cases before Armed Forces Tribunal and High Courts.
- Resolved 200+ discipline, land acquisition, and governance cases in favour of Union of India, reducing liabilities by ₹30 lakh annually.
- Filed 350+ writ petitions, securing 250+ remands/stays; developed petition formats adopted Army-wide for 1,500+ cases.
- Interpreted and implemented Agnipath Scheme and other Army policies from inception to end, leaving zero error in governance.

### Judicial & disciplinary governance

- Directed legal, vigilance, POSH, and disciplinary policy implementation across Ladakh, reducing disciplinary cases by 30%.
- Cleared pending departmental inquiries and established transparent grievance systems, reducing complaints by 50%.
- Served as Judge Advocate in Courts-Martial, ensuring legal scrutiny, procedural integrity, and sound judicial advisories.

### Strategic legal operations

- Managed 250+ Assam Rifles cases across Northeast, Delhi High Court, and Supreme Court.
- Coordinated with Ministry of Home Affairs, advocates, and 70+ units, improving compliance, documentation, and legal efficiency by 50%.

# V RUVIN VIKAAS CHAND

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**Strategic Operations Leader and Civil Engineer with 19 years of military leadership driving ₹100+ Cr programs, cross-functional teams of 250+, asset readiness, stakeholder management, risk mitigation, and digital transformation.**

**Proven track record in strategy, operations, and enterprise-scale execution.**



## EDUCATION

- Executive MBA-Pursuing
- PG Financial Planning-Pursuing
- BTech-Civil
- B.Sc-Physics

## CAREER PROFILE

- Indian Army

## AWARDS

- GOC-in-C Commendation Card

## CERTIFICATIONS

- Leadership with AI - ISB Executive Education
- Basics in AI - CDAD Pune
- AI for Business- University of Pennsylvania (Coursera)

## EXPERIENCE SUMMARY

### Regional Director - Strategic Infrastructure & Program Management

- Directed INR 100 Cr+ mission-critical engineering portfolio with 90% on-time delivery across a 2,000 km supply chain; instituted Zero-Defect Quality Framework under regulated Air Force operational constraints

### Head of Operations - Supply Chain Resilience & Logistics Innovation

- Engineered a high-altitude Nodal Delivery logistics model (12,000 ft+) using decentralized roadheads - achieving 75% fatigue reduction, 40% velocity gain, and 100% mission completion in zero-road-access terrain.

### Chief of Staff - Strategic Stakeholder Management & Governance

- Primary regulatory liaison resolving land-acquisition bottlenecks for Bangalore Metro (BMRCL); led 50+ executive support team maintaining 100% audit-perfect civil-military compliance.

### Director - Human Capital Strategy & Asset Lifecycle Management

- Led 250+ cross-functional teams managing 800+ combat engineering assets at 90%+ readiness; digitised 19 years of legacy data into cyber-compliant architecture; applying AI automation and NISM/FPSB-backed financial modelling to enterprise strategy.

# VIKAS M V

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**Infantry Major. Operations Leader. IIM Bangalore. Leading ₹400 crore logistics, rescuing 149 individuals, sustaining 500 personnel at -30°C across India's most demanding terrain. Built to deliver when it matters most.**



## EDUCATION

- PGD-Defence & Strategy
- Diploma in Defence Management
- BE in Electrical & Electronics

## CAREER PROFILE

- Indian Army

## AWARDS

- Commended by DC & DM of Dibrugarh
- Medallion-Regimental Centre Commandant

## CERTIFICATIONS

- PMP-Pursuing
- Basic Mountaineering Course

## EXPERIENCE SUMMARY

### Senior operations manager & logistics head

- Directed ₹400+ crore battalion asset transfer across 2,830 km with full integrity and cost savings, led flood relief rescuing 149 people, built intelligence-led security networks with zero breaches and trained 81 personnel on precision weapon systems.

### Operations manager & HR administrator

- Designed and led induction of 98 Agniveers, managed township welfare for 450+ households and a 300-student school and led 120+ personnel in division-level joint field exercises.

### Operations & supply chain manager

- Sustained zero stock-outs for 500+ personnel in extreme winter isolation, maintained readiness during Article 370 crisis, deployed surveillance across high-altitude LOC and delivered mission-critical infrastructure.

### Operations officer & HR manager

- Managed HR for 700 personnel, led live-fire emergency response with zero civilian casualties, and coordinated joint field operations in high-risk sectors.

# VIKAS SHARMA

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Seasoned military leader and strategic advisor with 30+ years in operations, intelligence, cybersecurity, AI strategy, and transformation, leading large-scale organisations and translating complex national security objectives into executable outcomes.



## EDUCATION

- PH D-Defence & Strategic studies
- MPhil-Defence Management
- MSc-Defence & Strategic studies
- Misc-Weapon systems

## CAREER PROFILE

- Indian Army

## AWARDS

- Chief of Army Staff Commendation
- GOC-in-C ARTRAC Commendation

## CERTIFICATIONS

- Certified Psychometric Test Professional
- Certification in Business Analytics

## EXPERIENCE SUMMARY

### President – Services Selection Board (SSB)

- Directed psychometric, behavioral, and competency-based officer selection, leading multidisciplinary assessment teams and managing transparent talent acquisition aligned with leadership and operational requirements.

### Military advisor – Deputy Chief of Army Staff (Strategy)

- Delivered strategic advisory on operations, intelligence, logistics, cybersecurity, procurement, defence diplomacy, and information warfare while coordinating with government and external stakeholders on national security priorities.

### Brigadier General staff, corps headquarters

- Led theatre-level operational planning, capability development, infrastructure modernisation, multi-agency coordination and strategic communications.

### Commander, Infantry Brigade

- Commanded 6,000+ personnel, overseeing combat operations, logistics, force readiness, and strategic communication.

### Commander, Artillery Brigade

- Led 4,500+ personnel, enhanced combat readiness, optimised resources, and institutionalised safety by 25%.

# VIKRAM VIJAYA GOPAL

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Military officer and aviator with over 18 years of leadership experience in the Indian Armed Forces. Qualified as a combat helicopter pilot, UAV operator, and Air Traffic Controller with extensive experience in planning, operations, and crisis leadership.



## EDUCATION

- M.Sc. Psychology, specialized in cognitive and behavioral studies.
- B.A. Archaeology & History
- Diploma in Junior Leadership

## CAREER PROFILE

- Indian Army

## AWARDS

- Flag Officer Commanding-in-Chief's Commendation.

## CERTIFICATIONS

- Certificate course on Organizational Leadership, Harvard
- Fundamentals of international Aviation safety, ICAO
- Cognitive Behavioral Therapy Coach Practitioner, The Priority Academy

## EXPERIENCE SUMMARY

### Air Traffic Control Officer

- Managed air traffic control and flight operations for military aircraft in a high-tempo aviation environment, ensuring safe takeoffs and landings.
- Led the training, evaluation and professional development of ATC Personnel and forward helipad soldiers, strengthening Communication discipline, operational competence and emergency-Response readiness across the unit.

### UAV external Pilot

- Planned and executed numerous UAV reconnaissance missions along sensitive border areas
- Served as an External UAV Pilot responsible for takeoffs, landings, pre-flight checks, mission planning, and safe recovery of UAV platforms in challenging terrain and weather conditions.

### Combat Helicopter Pilot | Humanitarian, CASEVAC & Communication Missions

- Conducted casualty evacuation (CASEVAC) missions, airlifting injured soldiers and civilians from remote or conflict-affected areas under challenging weather and terrain.

# VISHVATH B P

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Dynamic professional with 22 years experience in supply chain logistics procurement operations and risk management skilled in leading teams managing complex operations and delivering results in high pressure environments.



## EDUCATION

- MBA-HR
- PGD-Disaster Risk reduction & Management
- BCom

## CAREER PROFILE

- Indian Army

## CERTIFICATIONS

- Material Management Course, CMM, 2023
- Inventory Management Course, RDU, 2023
- Supply Chain, Logistics & Transport Management Course, ASC C&C, 2021

## EXPERIENCE SUMMARY

### Supply chain & logistics management

- Managed end-to-end supply chain operations including procurement, warehousing, inventory, distribution, large-scale ration networks, cold chain systems, and fleets of 300-400 vehicles, improving efficiency through planning and forecasting.

### Senior operations management

- Led large-scale multi-location operations, coordinating logistics, administration, and cross-functional teams to support thousands of personnel, optimise efficiency, and ensure mission readiness.

### Risk & disaster management

- Conducted risk assessments, developed mitigation plans, led emergency response operations, and implemented disaster preparedness frameworks to ensure continuity and crisis resilience.

### Human resource & inventory management

- Managed workforce planning, deployment, training, performance systems, employee relations, and inventory controls.

### Procurement & contract management

- Led strategic sourcing, tendering, bid evaluation, negotiations, vendor development and contract lifecycle management with SLA compliance.

# VIVEK M

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Information Security leader with 13+ years in Zero Trust, PKI, NOC, GRC, IAM, and incident response. Managed ₹350 Cr+ in technology programs on time and within budget. Hands-on experimenter with AI/LLM – exploring practical applications in security automation and risk intelligence.



## EDUCATION

- MTech-Software systems
- BE-Information Science

## CAREER PROFILE

- Indian Navy

## AWARDS

- Vice Chief of Naval Staff - Multiple occasions

## CERTIFICATIONS

- CISM
- CISA
- AI driven Decision Making (Pursuing)

## EXPERIENCE SUMMARY

### Program Management - Enterprise Digital Transformation

- Directed nationwide digital transformation programs including smart ID, PKI, DevSecOps, and mission-critical technology deployments across 50+ locations, embedding security by design and delivering cyber-resilient systems with zero vulnerabilities.

### IT Service Delivery & Network Operations & Management

- Led enterprise IT, network, and service delivery for 10,000+ users, managing large teams, infrastructure budgets, vendor selection, automation and secure network redesign while achieving 100% availability and major efficiency gains.

### Cyber & Information Security

- Defined enterprise cybersecurity architecture, Zero Trust, IAM, DC-DR resilience, vulnerability management, and compliance frameworks aligned to NIST and ISO standards.

### Cybersecurity Capacity Building

- Developed cybersecurity curricula, trained 300+ professionals from 19 nations, and led large-scale awareness programs strengthening enterprise-wide security culture.

# VULLY GAUTAM

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Engineering leader with 32+ years in Navy, specializing in marine and defence systems, program management, lifecycle engineering and strategic planning; delivered high-value projects of strategic underwater platform, led teams, optimized costs, and ensured mission-critical system performance.



## EDUCATION

- Business Management at IIMB
- AI driven Decision Management - IIM Bangalore
- Database Management & Mechatronics
- B.Tech(Mech)

## CAREER PROFILE

- Indian Navy

## AWARDS

- Awarded thrice by Commander in Chief and Vice Chief

## EXPERIENCE SUMMARY

### Head - Hydraulics & Steering System (Future Strategic Underwater Platform) at Defence Machinery Design Establishment (ATV Programme)

- Formulated technical specifications and engineering standards for 15+ projects, driving design review, tender review, and contractual compliance processes.
- Implemented FMEA, conducted engineering quality audits, and led comprehensive design reviews to mitigate risks, resolve recurring issues, and maintain robust project governance

### Head Engineering Team: Naval Fleet Landing Platform and Anti Submarine Platforms

- Managed operations and maintenance of propulsion, power generation, and auxiliary systems onboard major naval platforms (16,600-ton Landing Platform Dock and 7,000-ton ASW Frigates), forecasting maintenance schedules to ensure full mission readiness and machinery availability.

### Planning Head - Future Strategic Underwater Platform at Ship Building Centre (ATV Programme)

- Strategic planning of resources required construction of future strategic underwater Platform with cross-functional teams
- Creation of Inventory management tools for identifying and utilizing existing inventory

# YOGESH DAHIYA

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Senior executive with 20+ years of progressive leadership across operations, financial governance and organisational strategy - managing large-scale projects and capital procurement (₹46,000+ Cr), leading multi-domain teams under crisis conditions and driving measurable transformation.



## EDUCATION

- M.Sc.-Defence & Strategic studies
- MSc.-Underwater Science & Technology

## CAREER PROFILE

- Indian Navy

## AWARDS

- CNS Commendation - 2015 & 2025
- VCNS Commendation

## CERTIFICATIONS

- Business Management Programme for Defence Officers - IIM Bangalore

## EXPERIENCE SUMMARY

### Joint director, workforce transition

- Architected and scaled career transition programmes for 400+ retiring naval officers, achieving 40% senior corporate placements and designing market-aligned training that accelerated transition readiness.

### Chief operations officer

- Commanded ₹1,000+ Cr strategic assets, reduced refit timelines by 25%, standardised SOPs and led multinational teams.

### Joint director, financial planning

- Managed ₹68,000 Cr budgets, drove increased defence allocation, directed crisis procurement, led COVID-era financial continuity, and developed long-term capital governance frameworks.

### Commanding officer, INS Bitra

- Commanded naval operations in multinational environments, led strategic risk assessments and delivered zero-failure logistics during remote deployments.


### Operations officer | Western Fleet ships

- Led complex naval operations, across evolving platforms, commanding ₹1,000+ Cr assets while mentoring 300+ officers.



# INDIAN INSTITUTE OF MANAGEMENT BANGALORE

LEADERSHIP | STRATEGY | NATION BUILDING



IIMB  
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भारतीय प्रबंध संस्थान बंगलूर  
ಭಾರತೀಯ ಪ್ರಾಬಂಧ ಸಂಸ್ಥಾನ ಬೆಂಗಳೂರು  
Indian Institute of  
Management Bangalore

## CLASS OF 2026

Defence Leadership Transition Programme

FROM COMMAND TO CORPORATE LEADERSHIP